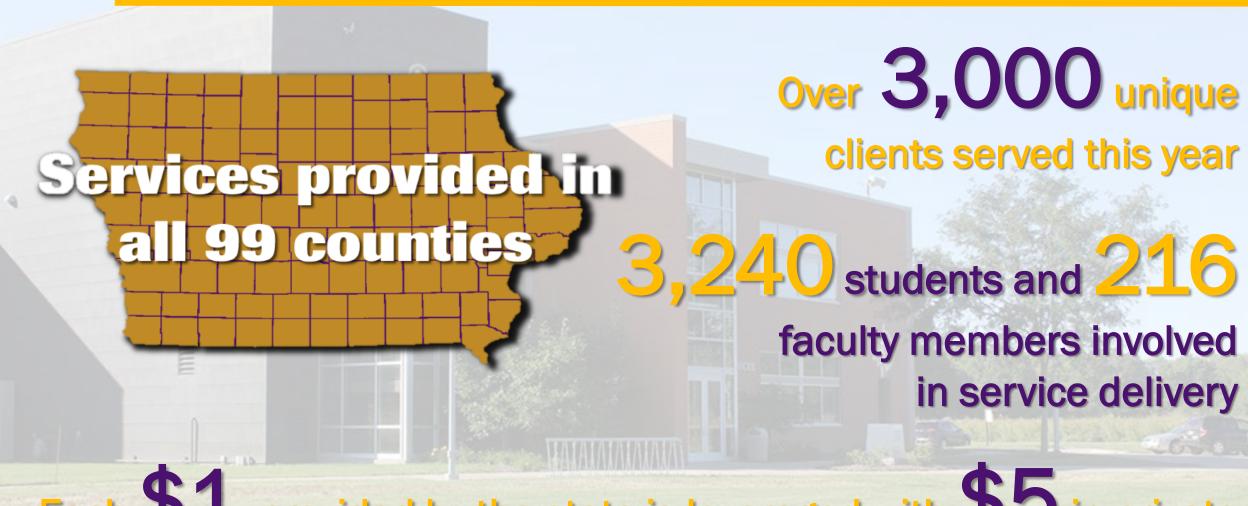




Presented by:

Randy Pilkington – Executive Director, Business & Community Services

A Good Investment for Iowa



Each \$1 provided by the state is leveraged with \$5 in private grants, fees or federal funding

Business & CommUNIty Services

University of Northern Iowa

Comprised of 12 programs











Entrepreneurs & small businesses

Economic developers & communities

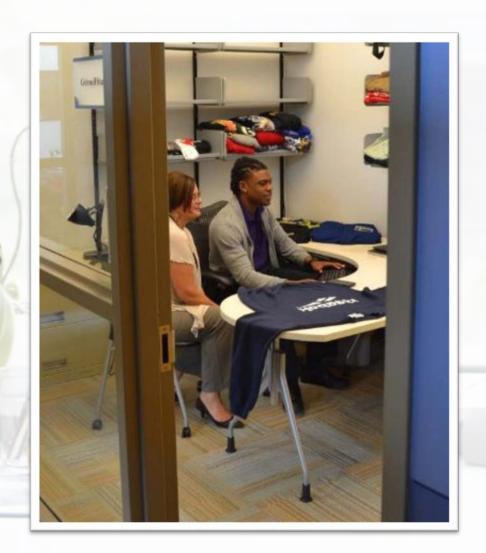
Environmental professionals & sustainability advocates

Entrepreneurship & Incubation

7 Overall Graduates into Regional Economy

Student Business Owners
Assisted in 2017

New Companies in Incubators



Entrepreneurship & Business Development

- Advance lowa
 - 2nd Stage-SME Focus
 - 107 companies served
 - 55 Counties
- IASourceLink.com (with IEDA)
 - 59,000 user sessions
 - Business Concierge 678



Additive Manufacturing Impact

- 80% Reduction in Aggregate Cost
- 3D Printer Research & Development
- Military Projects Iowa Companies
- Additive Mfg Concentration in Iowa
- Next Generation of 3D Printers
- Projects with UI and ISU





Local & Regional Development

- 800 Communities Served
- Workforce IWD
- Cultivation Corridor & Iowa
 Biotechnology Association Portal
- Iowa Braille & Sight Saving School and Community of Vinton
- Regional Entrepreneurship Project
 o 154 jobs, 34 businesses



Environment & Sustainability

Iowa Waste Reduction Center

- Over 6,000 On-Site Environmental Compliance Audits in all 99 Counties
- 7 Environmental Certifications Developed
 - Over 3,000 DoD Painters Certified
 - 5 Green Brewery Certifications
- Hosted 2017 Midwest Food Recovery Summit in Des Moines







Environment & Sustainability

Center for Energy and Environmental Education

- Green Iowa AmeriCorps recognized as a top site
- Completed 1,316 residential energy projects
 - Energy assessments
 - Efficiency projects in 7 lowa communities
- 480 Educational Programs







Recognition

- Both IDM and IWRC are celebrating their 30th anniversaries this year
- Recent Awards:
 - ASCU Excellence & Innovation Award Regional and Economic Development
 - Iowa Recycling Association
 Commitment to Iowa Award



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