

Contact: Brad Berg

FY 2024 BUDGETS – UNIVERSITIES, BOARD OFFICE, AND LAKESIDE LABORATORY

Actions Requested: Consider approval of the Regent universities, Board Office and Lakeside Laboratory FY 2024 budgets as presented in this docket item.

Executive Summary:

Consistent with the Board’s strategic plan to demonstrate public accountability and effective stewardship of resources, all institutional budgets are approved annually by the Board.

The Regent institutional budgets include two basic types of funds:

- General operating funds include operational appropriations, interest income, tuition revenue, reimbursed indirect costs, and income generated from sales and services.
- Restricted funds are specifically designated or restricted for a particular purpose or enterprise and include capital and tuition replacement appropriations, gifts, plant funds, sponsored funding from federal and private sources and athletics as well as other auxiliary or independent functions such as residence, parking and utility systems.

This memorandum incorporates numerous aspects of budgets for the Regent Enterprise. There are separate attachments that include budget details specific to each university and the Board Office. While the residence systems and athletics are included as a part of the restricted budgets, individual budgets for these auxiliary units are contained in this memorandum.

The proposed FY 2024 Regent enterprise consolidated \$7.37 billion budget is summarized below. The table on page 8 includes the detailed budgeted revenues and expenditures from all funds for Iowa’s public universities.

FY 2024 REGENT ENTERPRISE BUDGET (\$ in millions)

	<u>SUI</u>	<u>ISU</u>	<u>UNI</u>	<u>Total</u>
General Education - Operating	802.0	691.1	167.1	1,660.2
Special Purpose - Operating	21.0	76.5	3.5	101.0
UIHC Units - Operating*	2,352.2			2,352.2
Restricted	2,168.6	925.8	161.4	3,255.8
Total	5,343.8	1,693.4	332.0	7,369.2

*includes UIHC, Psych Hosp, CDD, SCHS

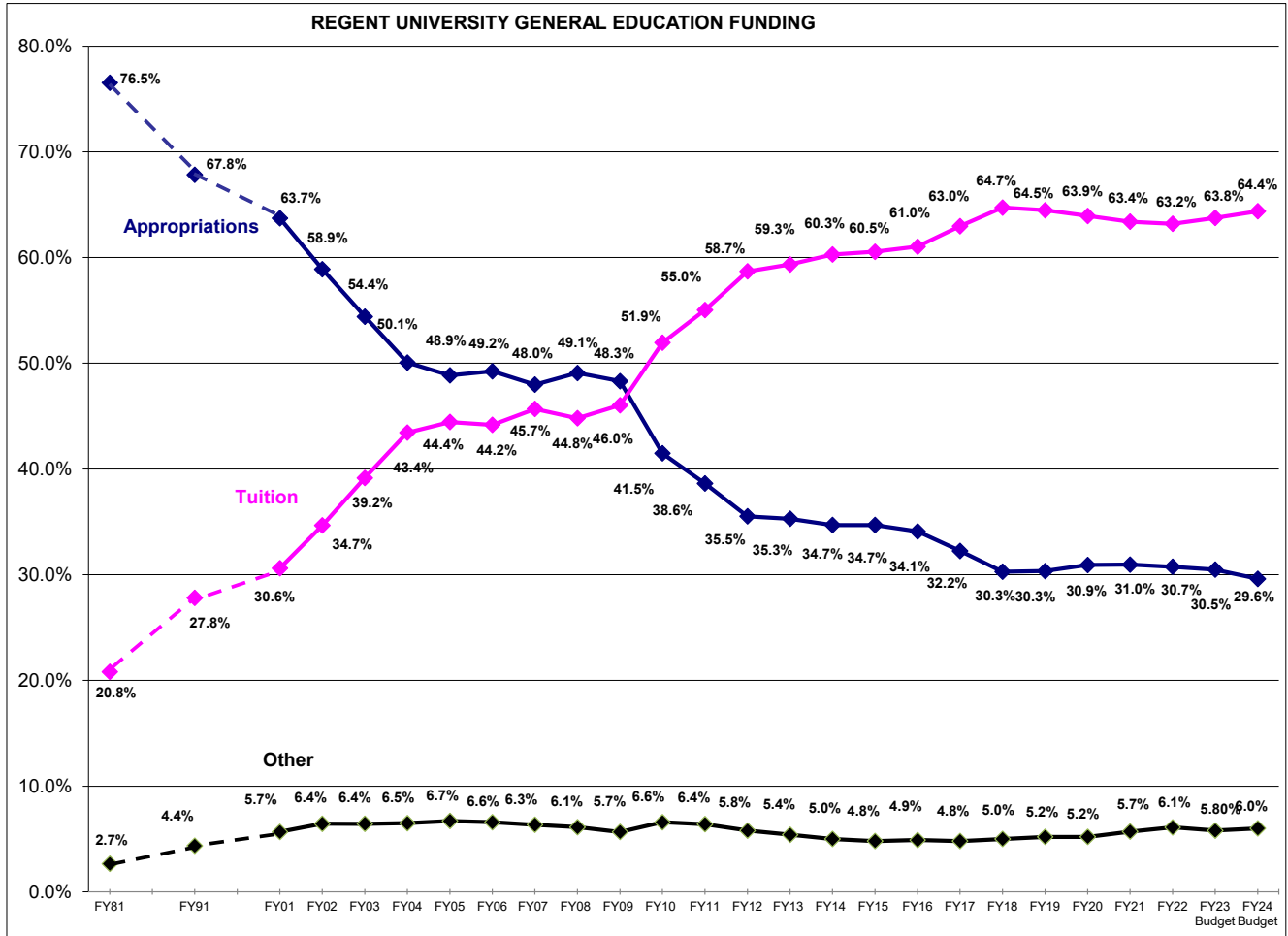
General University (Education) Operating Budgets

The primary revenue sources providing FY 2024 general operating funds for Iowa’s public universities are state appropriations and tuition revenue.

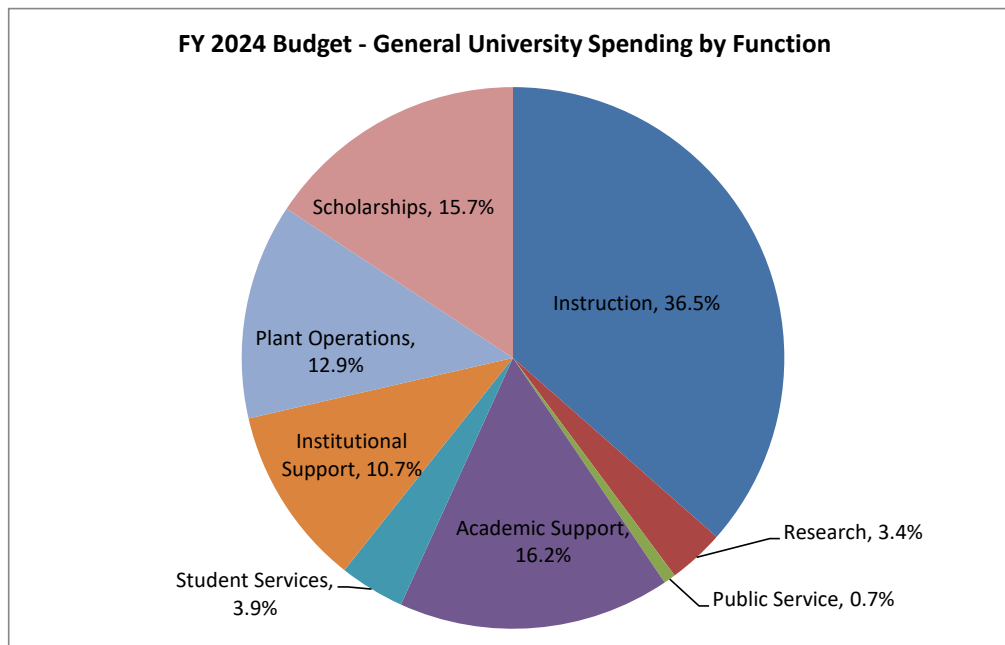
At its September 2022 meeting, the Board requested an appropriations increase for FY 2024 of \$32.0 million for the general university appropriations that support Regent higher education. As enacted by the General Assembly, the general university appropriations remain flat for FY 2024 (0% increase) when compared to the current year.

The general university operating budgets were assembled based on the tuition rates approved by the Board at its June 2023 meeting. The approved rates included base undergraduate resident increases of 3.5% at each university with various increases for non-resident, graduate/professional students and differential rates for certain higher-cost programs.

State operating appropriations and tuition revenue have historically provided the core operating funds for the Regent universities. Dynamic changes in state funding patterns significantly altered the proportion of these revenue sources for higher education as seen in the chart on the following page.



In addition to the General University budgets presented on pages 5-6 by expenditure type, the attachments contain an expense summary by the following functional classifications as defined by the National Association of College and University Business Officers. General fund expenses related to instruction, academic support, and scholarships and fellowships comprise over 70% of the combined general university expenses.



Each university also has several special purpose units that receive state funding for operations. Examples include the Hygienic Laboratory and the Iowa Flood Center at SUI, the Agriculture Experiment Station and Cooperative Extension at ISU, and the Foundry 4.0 Center at UNI.

New special purpose funding of \$7.1 million for FY 2024 includes the College of Nursing at SUI (\$2.8M), STEM workforce initiatives at ISU (\$2.8M), and teacher student recruitment efforts at UNI (\$1.5M). In addition, new funding of \$125,000 split evenly across the three universities for the John Pappajohn Entrepreneurial Centers on each campus is included in the budgets. Specific information for all FY 2024 special purpose unit budgets is included in the attachments.

Restricted Budgets

The university FY 2024 restricted fund budgets include capital funding approved by the General Assembly for the following project.

- ISU – Veterinary Diagnostic Laboratory Phase II \$18.0 million

In addition, the university restricted fund budgets include an allocation of the \$27.9 million tuition replacement appropriation to replace the tuition revenue pledged for Academic Building Revenue Bonds. The budgets include the following allocation of the tuition replacement to meet the annual debt service needs for these bonds for FY 2024.

- SUI \$14,999,790
- ISU \$ 9,724,660
- UNI \$ 3,175,550
- \$27,900,000

The restricted budgets also include \$3.0 million (allocated 35/35/30 among SUI, ISU and UNI) for the Regent Innovation Fund for economic development initiatives such as technology commercialization, entrepreneurship, and business growth. The universities will provide a one-to-one match of these funds. The following amounts are included in each university's restricted budget.

- SUI \$1,050,000
- ISU \$1,050,000
- UNI \$ 900,000
- \$3,000,000

Residence System Budgets

Residence systems, which include dining services, are self-supporting operations that do not receive state-appropriated funds for operations or capital improvements; they are included in the restricted fund budgets. Residence system FY 2024 revenue budgets total approximately \$211 million for the three universities.

The Board received FY 2024 residence system preliminary budgets as part of the residence system governance report presented in February. The final proposed residence system budget for ISU remains identical to the preliminary budget previously received by the Board. The final proposed residence system budgets for SUI and UNI were updated to reflect current revenue and expense projections. The residence systems expect to house approximately 19,300 students this fall.

University Residence Systems FY 2024 Budgets					
	SUI		ISU	UNI	
	Preliminary	Final	Preliminary & Final	Preliminary	Final
Revenues	\$ 88,150,921	\$ 85,549,790	\$ 99,122,597	\$ 30,247,494	\$ 31,691,941
Expenditures for Operations	62,087,658	61,906,377	74,180,619	24,354,217	25,172,370
Debt Service and Mandatory Transfers	13,147,213	13,147,213	15,202,033	4,411,831	4,411,831
Net Revenues after Debt Service and Mandatory Transfers	\$ 12,916,050	\$ 10,496,200	\$ 9,739,945	\$ 1,481,446	\$ 2,107,740

Athletic Budgets

Each of the Regent universities hosts a multitude of intercollegiate athletic events that attract many alumni and friends to the campuses each year. The athletic departments are independent entities included in the restricted fund budgets. The proposed FY 2024 athletic revenue budgets total \$267 million. Details for each university’s athletic budget are included in the attachments.

FY 2024 <u>Athletic Budgets</u>	
SUI	140,317,186
ISU	111,537,658
UNI	14,848,355
Total	266,703,199

Salary Policies

The Board of Regents employs about 5,700 AFSCME-covered staff in blue collar, security, technical, clerical and education units at the three universities. The statewide collective bargaining agreement with AFSCME provides a 3.0% across-the-board increase to all on July 1, 2023 and on July 1, 2024 (also applicable for non-represented supervisory and confidential merit staff). Merit public safety bargaining unit staff will receive a 6% contractual increase on July 1, 2023.

A voluntary agreement for a two-year contract beginning July 1, 2023, was reached with UNI-United Faculty on February 3, 2023. The agreement provides for a 3.0% increase to the base wage/minimum salary rate on July 1, 2023, and on July 1, 2024.

At the Board’s June 2023 meeting, the Regents authorized the Executive Director to approve, in consultation with Board leadership, the salary policies for the non-organized faculty and staff for each institution. A summary of each institution’s policy is provided in the attachments.

BOARD OF REGENTS, STATE OF IOWA
FY 2024 GENERAL FUND OPERATING BUDGETS

	University of Iowa									
	Gen. Univ.	Univ. Hosp.	Psych. Hosp.	CDD	Oakdale Campus	Hyg. Lab	Family Prac.	SCHS	Special Purpose	Subtotal
APPROPRIATIONS										
General	\$218,045,224				\$2,103,819	\$4,822,610	\$2,220,598	\$634,502	\$9,508,090	\$237,334,843
RESOURCES										
Federal Support										-
Interest	365,000	29,444,437	-60,000	600,000			7,500			30,356,937
Tuition and Fees	512,431,984									512,431,984
Reimb. Indirect Costs	71,191,542	3,424,428	1,394,256	175,944	676,181	21,800				76,884,151
Sales and Service		2,271,656,639	35,154,069	8,226,005		1,604,898		110,862		2,316,752,473
Other Income	6,000	1,195,065	255,408							1,456,473
Subtotal - Inst. Income	583,994,526	2,305,720,569	36,743,733	9,001,949	676,181	1,626,698	7,500	110,862	-	2,937,882,018
TOTAL REVENUES	\$802,039,750	\$2,305,720,569	\$36,743,733	\$9,001,949	\$2,780,000	\$6,449,308	\$2,228,098	\$745,364	\$9,508,090	\$3,175,216,861
EXPENDITURES										
Fac. & Inst. Off. Salaries	\$291,486,090	\$109,104,871	\$58,221	\$513,341		\$93,861		\$110,484	\$3,779,281	\$405,146,149
Prof. & Sci. Staff Salaries	188,723,893	826,303,641	20,261,812	5,114,743	160,000	3,346,163	385,934	632,303	2,993,315	1,047,921,804
General Service Staff Sal.	35,615,369	203,619,695	7,987,491	1,049,491	1,232,000	1,224,063			0	250,728,109
Hourly Wages	6,000,000	9,359,010	124,186	92,998		12,666			52,224	15,641,084
Subtotal - Salaries	521,825,352	1,148,387,217	28,431,710	6,770,573	1,392,000	4,676,753	385,934	742,787	6,824,820	1,719,437,146
Supplies and Services	59,701,158	1,100,239,258	6,314,640	1,928,276	202,000	1,565,740	1,842,164	2,577	2,230,318	1,174,026,131
Library Acquisitions	18,232,747									18,232,747
Rentals	6,439,677	8,742,423	6,545	7,558		160,165			202,000	15,558,368
Utilities	46,807,762	39,899,601	1,953,345	287,235	1,034,000	46,650				90,028,593
Bldg. Repairs	26,111,733	8,452,070	37,493	8,307	152,000					34,761,603
Auditor of State Reimb.	850,000									850,000
Equipment	4,733,206								60,000	4,793,206
Aid to Individuals	117,338,115								190,952	117,529,067
Subtotal - Other Expenses	280,214,398	1,157,333,352	8,312,023	2,231,376	1,388,000	1,772,555	1,842,164	2,577	2,683,270	1,455,779,715
TOTAL EXPENDITURES	\$802,039,750	\$2,305,720,569	\$36,743,733	\$9,001,949	\$2,780,000	\$6,449,308	\$2,228,098	\$745,364	\$9,508,090	\$3,175,216,861

BOARD OF REGENTS, STATE OF IOWA
FY 2024 GENERAL FUND OPERATING BUDGETS (continued)

	Iowa State University					University of Northern Iowa			Operating Total
	Gen. Univ.	Exp. Station	Coop. Ext.	Special Purpose	Subtotal	Gen. Univ.	Special Purpose	Subtotal	
APPROPRIATIONS									
General	\$174,092,719	\$29,462,535	\$18,157,366	\$12,941,354	\$234,653,974	\$99,408,923	\$3,525,929	\$102,934,852	\$574,923,669
RESOURCES									
Federal Support		5,685,390	10,252,231		15,937,621				15,937,621
Interest	1,000,000				1,000,000	706,900		706,900	32,063,837
Tuition and Fees	491,363,000				491,363,000	65,031,329		65,031,329	1,068,826,313
Reimb. Indirect Costs	24,669,000				24,669,000	1,529,649		1,529,649	103,082,800
Sales and Service						434,393		434,393	2,317,186,866
Other Income					-			-	1,456,473
Subtotal - Inst. Income	517,032,000	5,685,390	10,252,231	-	532,969,621	67,702,271	-	67,702,271	3,538,553,910
TOTAL REVENUES	\$691,124,719	\$35,147,925	\$28,409,597	\$12,941,354	\$767,623,595	\$167,111,194	\$3,525,929	\$170,637,123	\$4,113,477,579
EXPENDITURES									
Fac. & Inst. Off. Salaries	\$238,568,397	\$18,505,554	\$5,641,134	\$5,160,457	\$267,875,542	\$61,739,322	\$138,995	\$61,878,317	734,900,008
Prof. & Sci. Staff Salaries	167,046,710	5,787,370	20,378,099	4,366,148	197,578,327	39,959,991	1,401,362	41,361,353	1,286,861,484
General Service Staff Sal.	31,380,514	420,465	214,925	56,400	32,072,304	22,117,038	120,985	22,238,023	305,038,436
Hourly Wages	3,850,622			0	3,850,622	1,795,851	65,622	1,861,473	21,353,179
Subtotal - Salaries	440,846,243	24,713,389	26,234,158	9,583,005	501,376,795	125,612,202	1,726,964	127,339,166	2,348,153,107
Supplies and Services	56,409,478	5,386,536	2,175,439	3,258,349	67,229,802	12,871,293	228,977	13,100,270	1,254,356,203
Library Acquisitions	10,641,760				10,641,760	1,918,249		1,918,249	30,792,756
Rentals	4,500,000			-	4,500,000	872,421		872,421	20,930,789
Utilities	31,316,490	5,000,000		-	36,316,490	9,055,523		9,055,523	135,400,606
Bldg. Repairs	15,424,782			50,000	15,474,782	1,750,000		1,750,000	51,986,385
Auditor of State Reimb.	850,000				850,000	434,000		434,000	2,134,000
Equipment	1,222,033			50,000	1,272,033	455,035	69,988	525,023	6,590,262
Aid to Individuals	129,913,933	48,000		-	129,961,933	14,142,471	1,500,000	15,642,471	263,133,471
Subtotal - Other Expenses	250,278,476	10,434,536	2,175,439	3,358,349	266,246,800	41,498,992	1,798,965	43,297,957	1,765,324,472
TOTAL EXPENDITURES	\$691,124,719	\$35,147,925	\$28,409,597	\$12,941,354	\$767,623,595	\$167,111,194	\$3,525,929	\$170,637,123	\$4,113,477,579

**BOARD OF REGENTS
STATE OF IOWA
FY 2024 RESTRICTED FUNDS BUDGETS**

	SUI	ISU	UNI	Restricted Total
APPROPRIATIONS				
Innovation Fund	\$1,050,000	\$1,050,000	\$900,000	\$3,000,000
Tuition Replacement	14,999,790	9,724,660	3,175,550	27,900,000
Capital		18,000,000		18,000,000
Other	963,297	250,000		1,213,297
RESOURCES				
Federal Support	318,608,838	190,000,000	20,522,000	529,130,838
Interest	40,571,620	1,500,000	5,433,131	47,504,751
Tuition and Fees	88,671,265	46,500,000	21,337,000	156,508,265
Reimbursed Indirect Costs	30,120,910	14,000,000		44,120,910
Sales and Service	956,996,644	100,000,000	90,000,000	1,146,996,644
Other Income	716,568,572	544,800,000	20,000,000	1,281,368,572
Subtotal - Inst. Income	2,151,537,849	896,800,000	157,292,131	3,205,629,980
TOTAL REVENUES	\$2,168,550,936	\$925,824,660	\$161,367,681	\$3,255,743,277
EXPENDITURES				
Fac. & Inst. Off. Salaries	\$505,305,283	\$81,800,000	\$5,844,600	\$592,949,883
Prof. & Sci. Staff Salaries	433,980,842	185,200,000	21,146,200	640,327,042
General Service Staff Salaries	47,460,493	50,200,000	10,426,900	108,087,393
Hourly Wages	29,273,190	24,100,000	4,454,700	57,827,890
Subtotal - Salaries	1,016,019,808	341,300,000	41,872,400	1,399,192,208
Prof. and Scientific Supplies	532,763,871	319,904,660	54,196,282	906,864,813
Library Acquisitions	122,000	20,000		142,000
Rentals	11,562,376	3,800,000	775,000	16,137,376
Utilities	13,717,195	18,000,000	7,920,000	39,637,195
Building Repairs	16,513,714	15,000,000	2,100,000	33,613,714
Auditor of State		-		-
Equipment	199,188,245	15,500,000	1,500,000	216,188,245
Student Aid	94,278,902	82,800,000	21,600,000	198,678,902
Debt Service	112,897,800	46,500,000	9,434,813	168,832,613
Plant Capital	171,487,025	83,000,000	21,969,186	276,456,211
Subtotal - Other Expenses	1,152,531,128	584,524,660	119,495,281	1,856,551,069
TOTAL EXPENDITURES	\$2,168,550,936	\$925,824,660	\$161,367,681	\$3,255,743,277

BOARD OF REGENTS
STATE OF IOWA
FY 2024 ALL FUNDS BUDGETS

	SUI	ISU	UNI	All Funds Total
APPROPRIATIONS				
General	\$237,334,843	\$234,653,974	\$102,934,852	\$574,923,669
Innovation	1,050,000	1,050,000	900,000	3,000,000
Tuition Replacement	14,999,790	9,724,660	3,175,550	27,900,000
Capital	-	18,000,000	-	18,000,000
Other	963,297	250,000	-	1,213,297
RESOURCES				
Federal Support	318,608,838	205,937,621	20,522,000	545,068,459
Interest	70,928,557	2,500,000	6,140,031	79,568,588
Tuition and Fees	601,103,249	537,863,000	86,368,329	1,225,334,578
Reimb. Indirect Costs	107,005,061	38,669,000	1,529,649	147,203,710
Sales and Service	3,273,749,117	100,000,000	90,434,393	3,464,183,510
Other Income	718,025,045	544,800,000	20,000,000	1,282,825,045
Subtotal - Inst. Income	5,089,419,867	1,429,769,621	224,994,402	6,744,183,890
TOTAL REVENUES	\$5,343,767,797	\$1,693,448,255	\$332,004,804	\$7,369,220,856
EXPENDITURES				
Fac. & Inst. Off. Salaries	\$910,451,432	\$349,675,542	\$67,722,917	\$1,327,849,891
Prof. & Sci. Staff Salaries	1,481,902,646	382,778,327	62,507,553	1,927,188,526
General Service Staff Sal.	298,188,602	82,272,304	32,664,923	413,125,829
Hourly Wages	44,914,274	27,950,622	6,316,173	79,181,069
Subtotal - Salaries	2,735,456,954	842,676,795	169,211,566	3,747,345,315
Prof. and Scientific Supp.	1,706,790,002	387,134,462	67,296,552	2,161,221,016
Library Acquisitions	18,354,747	10,661,760	1,918,249	30,934,756
Rentals	27,120,744	8,300,000	1,647,421	37,068,165
Utilities	103,745,788	54,316,490	16,975,523	175,037,801
Bldg. Repairs	51,275,317	30,474,782	3,850,000	85,600,099
Auditor of State Reimb.	850,000	850,000	434,000	2,134,000
Equipment	203,981,451	16,772,033	2,025,023	222,778,507
Aid to Individuals	211,807,969	212,761,933	37,242,471	461,812,373
Debt Service	112,897,800	46,500,000	9,434,813	168,832,613
Plant Capital	171,487,025	83,000,000	21,969,186	276,456,211
Subtotal - Other Expenses	2,608,310,843	850,771,460	162,793,238	3,621,875,541
TOTAL EXPENDITURES	\$5,343,767,797	\$1,693,448,255	\$332,004,804	\$7,369,220,856

FY 2024 BUDGETS – UNIVERSITY OF IOWA

The University of Iowa’s academic, administrative, and shared governance leaders continue their efforts to refine the value-based budgeting process. The budget model empowers unit leaders to prioritize funding to support their respective missions and to improve financial transparency. The following principles continue to guide decisions in forming the FY 2024 budget:

- Budget Model – Principles
 - Transparent
 - Predictable
 - Supports the Strategic Plan and rewards growth
- Budget Model – Goals
 - Support collective/shared initiatives
 - Encourage collaboration
 - Be consistent and comprehensible

This collaborative process and budget model allowed the University to develop a General Education Fund budget that will support the 2022-2027 Strategic Plan priorities of excellence in teaching and learning, innovative research and creative discovery, welcoming and inclusive environment, holistic well-being and success, and transformative societal impact.

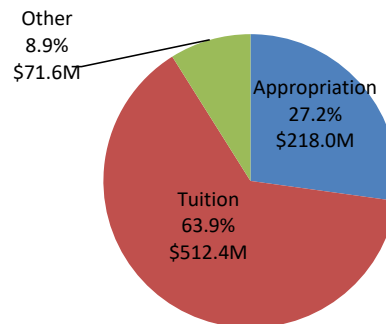
All other University of Iowa FY 2024 budgets were developed simultaneously with the General Education Fund budget and utilized similar policies and budget guidelines. The budget also considered important financial challenges that will continue to impact the University in FY 2024 including recruiting and retaining excellent faculty and staff, and the impact of high inflation increases on the costs of nearly all goods and services.

SUI FY 2024 General University Operating Budget

Tuition revenues comprise 63.9% of the \$802 million General University revenue budget with 27.2% coming from state appropriations. Projected changes in these revenue sources, as well as indirect cost recoveries and interest income, result in a \$33.1 million increase in revenue, or 4.3% more than the FY 2023 budget.

FY 2023 Budget	\$ 768.9	million
Revenue Changes:		
Base Appropriation	-	million
Tuition	27.7	million
Indirect Cost Recoveries/Interest	5.4	million
Revenue Change	33.1	million
FY 2024 Budget	\$ 802.0	million

SUI General University FY24 Revenue Budget



After being flat-funded for FY 2022 and receiving a \$2.4 million increase (1.1%) for FY 2023, the Iowa General Assembly flat-funded (0% increase) SUI's General University for FY 2024.

At its June 2023 meeting, the Board approved a 3.5% tuition increase for resident undergraduate students, an equal dollar amount (\$305) for nonresident students, and a differential tuition rate for a specific Carver College of Medicine undergraduate program. While SUI anticipates slightly smaller incoming freshman class than the previous year, they expect a slightly higher mix of nonresident students. The enrollment projections for FY 2024 combined with the approved tuition rates result in a budgeted increase of \$27.7 million (5.7%) in tuition revenue.

The University is estimating an increase of \$6.6 million in indirect cost recoveries due to an anticipated rise in federal research activities and is partially offset by a budgeted decline in interest income.

During FY 2024, academic and administrative units will use the budget allocation model to identify, evaluate and consider whether to reprioritize or modify activities in which state resources are no longer sufficient to support these functions. The University will continue to ensure that available resources align with the University's strategic plan and support financial viability. Scarce resources will be directed to student success, research and economic development programs.

The University implemented the terms of the AFSCME and COGS (graduate assistants) collective bargaining agreements. For AFSCME covered staff, there is a contractual increase of 3.0% on July 1, 2023. Eligible merit staff will also receive a 2% merit increase. For COGS represented staff (graduate assistants), there is a 3.0% contractual increase on July 1, 2023. For faculty and P&S staff, units will provide merit increases in a range of 3% to 4%.

In June 2023, the University completed negotiations with the federal government establishing the FY 2024 fringe benefit rates for each employee category. For FY 2024, fringe rate changes on the existing General Education Fund compensation base will increase costs a total of \$4.7 million.

Due to expected changes in enrollment, the student aid budget will increase by \$8.1 million. SUI is committed to identifying new ways of meeting the needs of its students focusing on sustainable means of helping students graduate on time and receive the highest value education.

In March 2020, SUI received approval from the Board of Regents to enter into a 50-year public-private partnership involving its utility system with ENGIE North America and Meridiam. Under the agreement with ENGIE and Meridiam, the University maintains ownership of its utility system and ENGIE performs all operations with respect to steam, cooling, water and electricity. Overall, general fund utility expenses are expected to increase by approximately 2%.

The budget allocation model provides an opportunity for colleges and administrative units to request additional funding beyond incremental revenue changes. For FY 2024, the President and the Provost approved proposals for technology risk mitigation, cyber reserve, GEF utility cost increases, salary and fringe cost increases, public safety salary increases, hygienic lab building renewal, and investment in the student success fund.

The \$802 million General University budget allocated by function is shown below. Expenses related to instruction, academic support and scholarships and fellowships comprise 70% of all general university expenses.

General University Spending By Function
(\$ in thousands)

	<u>FY 2024</u>	<u>% Total</u>
Instruction	298,156	37.2%
Research	43,942	5.5%
Public Service	3,943	0.5%
Academic Support	138,569	17.3%
Student Services	24,567	3.1%
Institutional Support	54,370	6.8%
Operations & Maintenance of Plant	121,155	15.1%
Scholarships & Fellowships	117,338	14.6%
Total	802,040	100.0%

University of Iowa Hospitals and Clinics (UIHC)

The proposed FY 2024 UIHC operating budget of \$2.3 billion is provided on page 5.

In FY 2024, the strategic focus for UIHC will continue to center on the offering of a broad spectrum of clinical services to all patients, serving as the primary teaching hospital for the University, and providing a base for innovative research to improve health care. The following three commitments are identified in the strategic plan and were key drivers in developing the FY 2024 operating budget.

1. Innovative Care

- Care Delivery - UIHC will be recognized as a state and national leader in efficient health care delivery models that emphasize quality-driven patient experience.
- Clinical Programs – Select UIHC clinical services will be leaders in the state and national market by offering cutting-edge clinical services, robust clinical research and strong training opportunities.

2. Excellent Service

- Patient Satisfaction – Patients and families will be highly satisfied with their entire UIHC experience in all settings.
- Referring Physician Satisfaction – UIHC will be recognized by referring physicians for its efficient and effective support to their patients.
- Staff, Faculty and Volunteer Engagement – Staff, faculty and volunteers are valued and engaged in the pursuit of UIHC’s vision.

3. Exceptional Outcomes

- Safety – UIHC will provide a continuously improving, safe environment for all patients and staff at all times.
- Clinical Outcomes – UIHC will use a continuous improvement process to achieve exceptional clinical outcomes.

Ever-increasing financial pressures on the healthcare industry grew with the COVID-19 pandemic, staffing shortages and inflationary challenges. Coupled with those challenges, UI Health Care faces continued pressure on reimbursement rates from all payors. Impacts that the COVID-19 pandemic had on volumes, staffing, and patient populations is expected to continue to present risks into FY24. These and other external challenges will have an impact in all areas of UIHC's mission, ranging from inflationary pressure on clinical margins and continued constraint and competition for research funding. The necessity to continue to maximize revenue opportunities, grow market share, ensure ease of access to our services, ensure the safety of our faculty, staff and patients, improve throughput, further enhance service excellence and be even more cost efficient in our operations continues to be essential.

Expense inflation (salary and non-salary) continues to outpace the level of payor rate increases. An average salary increase of 3% is projected for FY 2024. Recruitment and retention remain a key focus to fill critical vacancies in staff. With staffing shortages, UI Health Care has had to overcome vacancy challenges by investing in higher cost premium pay for staff as well as temporary agency labor. Agency costs have continued to rise in conjunction with nationwide healthcare staffing shortages. While the focus remains on standardizing product utilization and implement supply chain savings initiatives, medical and surgical supply costs are estimated to rise almost 5.2% due to supply chain shortages and inflationary increases. Pharmaceutical cost increases are anticipated in the 3% range.

The Service Employees International Union (SEIU) represents the University of Iowa's tertiary health care professional and scientific employees bargaining unit. An agreement was reached for a two-year contract that provides a 3.0% increase for FY 2024.

UIHC predicts continued high demand for its services. Inpatient acute admissions are expected to increase approximately 2% from FY 2023 levels while outpatient activity is anticipated to increase approximately 5%. The case mix index, reflective of the acuity of care required by inpatients, is anticipated to remain in alignment with FY 2023.

Additional net revenues will be required in FY 2024 to meet a break-even operating margin budget. Part of achieving this additional revenue will occur through projected volume increases, prospective payment rate increase, and a chargemaster rate increase of 6.0% as approved by the Board at its June 2023 meeting. Market data indicates that UIHC charges continue to be below the 50th percentile of academic medical centers.

Other UIHC units include the Psychiatric Hospital, the Center for Disabilities and Development (CDD) and Specialized Child Health Services (SCHS). The proposed combined FY 2024 budget for these units is \$46.5 million and are provided on page 5.

SUI FY 2024 Special Purpose Appropriations

The following table lists SUI's special purpose units that received state operating funding for FY 2024. With the exception of Biosciences Innovation and new funding for the College of Nursing and the John Pappajohn Entrepreneurial Center (JPEC), all SUI special purpose units were flat-funded when compared to FY 2023. The following pages contain unit descriptions and budgets for these units.

<u>SUI SPECIAL PURPOSE UNITS</u>	<u>STATE APPROPRIATIONS</u>		
	<u>FY 2023</u>	<u>FY 2024</u>	<u>Difference</u>
OAKDALE CAMPUS	2,103,819	2,103,819	-
HYGIENIC LABORATORY	4,822,610	4,822,610	-
FAMILY PRACTICE	2,220,598	2,220,598	-
SCHS - CANCER, HEMOPHILIA, HIGH RISK INFANT	634,502	634,502	-
PRIMARY HEALTH CARE	624,374	624,374	-
STATE OF IOWA CANCER REGISTRY	143,410	143,410	-
SUB ABUSE CONSORTIUM	53,427	53,427	-
BIOCATALYSIS	696,342	696,342	-
BIRTH DEFECTS REGISTRY	36,839	36,839	-
ECONOMIC DEVELOPMENT	209,279	209,279	-
ONLINE PLACEMENT ACADEMY	463,616	463,616	-
IOWA FLOOD CENTER	1,154,593	1,154,593	-
ENTREPRENEURSHIP	2,000,000	2,000,000	-
WATERMAN NONROFIT RESOURCE CENTER	156,389	156,389	-
BIOSCIENCES INNOVATION	874,494	1,000,000	125,506
AG HEALTH AND SAFETY	128,154	128,154	-
NEW: COLLEGE OF NURSING	-	2,800,000	2,800,000
NEW: JPEC	-	41,667	41,667

➤ SUI Oakdale Campus

The Oakdale Campus budget outlines the distribution of appropriations and other income components to the University of Iowa for the operation of the Oakdale Campus. Budget decisions were made in accordance with goals and objectives set forth in the University Strategic Plan. The Oakdale Campus budget is designed to provide a working environment to stimulate research, outreach and support activities on the Oakdale Campus. This budget supports significant building, utility and maintenance costs associated with space occupied by the State Hygienic Lab and other specialized research facilities.

Salaries for operations and maintenance in the Oakdale Campus include building maintenance, landscape services, custodial services and utilities. Other expenses include equipment, materials and services that are required to maintain an environment to conduct research, primarily used in the building maintenance, landscape services and custodial services operations.

<u>RESOURCES</u>	<u>FY 2024 Budget</u>
Appropriations	2,103,819
Reimb. Indirect Costs	676,181
TOTAL RESOURCES	2,780,000
 <u>EXPENDITURES</u>	
Salaries/Benefits	1,392,000
Supplies and Services	202,000
Utilities	1,034,000
Bldg. Repairs	152,000
TOTAL EXPENDITURES	2,780,000

➤ SUI Hygienic Laboratory

The State Hygienic Laboratory (SHL), established in Iowa Administrative Code, provides public health and environmental testing and surveillance, food safety testing and surveillance, chemical and bioterrorism response, newborn screening and testing, education and training, and applied research. Key partners include the Iowa Department of Public Health, the Iowa Department of Natural Resources, hospitals and clinical labs throughout the state and region, and university researchers. SHL serves all 99 Iowa counties, in addition to providing services from clients across the country.

Obtaining funding continues to be a primary concern for SHL. Funding from all sources has not kept pace with increasing costs for staff benefits, reagents and other supplies. An additional new challenge relates to the current statewide courier contract expiration and the new courier bidding process indicates a substantial increase in expenditures. Recruiting and retaining staff while moving to a high throughput laboratory is critical. The job market for qualified laboratory staff is exceptionally competitive, thus it is imperative for SHL to be able to offer salaries that are comparable to other employers in the same job market. Retention is crucial to avoid the substantial cost of training new staff. Furthermore, a key strategy is for SHL to move to an updated system and obtain new instrumentations to increase testing capacity. SHL continues to work on opportunities for supply cost reduction and revenue enhancement for both fee-for-service testing and increased collaborative grant funding support.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	4,822,610
Reimb. Indirect Costs	21,800
Sales and Service	<u>1,604,898</u>
TOTAL RESOURCES	6,449,308
EXPENDITURES	
Salaries/Benefits	4,676,753
Supplies and Services	1,565,740
Rentals	160,165
Utilities	<u>46,650</u>
TOTAL EXPENDITURES	6,449,308

➤ SUI Family Practice

The goal of this program is to improve access to primary health care services across the state of Iowa through recruiting and retaining these graduates to practice within dispersed areas of the state. This program serves as a great example of a successful public – private partnership with over 95% of the financial support provided by the local hospitals and their clinical operations. The state funding supports each UI Affiliated Family Medicine Residency Program across Iowa. Eighty percent of the appropriated funds will fund grants to the UI-affiliated community based family medicine residency training centers consistent with statutory requirements, and the remainder is budgeted for University-sponsored activities in support of the community-based training programs. The Carver College of Medicine Office of Statewide Clinical Education Programs provides educational, administrative and research support for the community sites.

The UI Affiliated Statewide Family Practice Network is now in Davenport, Waterloo, Mason City, Sioux City and two in Des Moines (Iowa Lutheran and Broadlawns). There are currently 48 positions for new family practice residents each year, replacing 48 graduates each year (including UIHC in Iowa City, which does not receive this funding) for a three-year total of 144 residents in training.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	2,220,598
Interest	<u>7,500</u>
TOTAL RESOURCES	2,228,098
EXPENDITURES	
Salaries/Benefits	385,934
Supplies and Services	<u>1,842,164</u>
TOTAL EXPENDITURES	2,228,098

➤ SUI Specialized Children’s Health Services (SCHS)

State funding for SCHS provides the core support for three programs of crucial importance: the Iowa High Risk Infant Follow-up Program, a community-based Comprehensive Cancer Program, and a Rural Hemophilia Program. Each of these programs provides essential services to support family-centered community-based care to children with special needs. UIHC staff provides individualized medical evaluation and subsequent consultation to community providers to support medical care of the child within the local community. These unique relationships with the community providers are in concert with the University’s strategic plan and support the public health initiatives to provide care and support to these children in their local medical homes.

The funding for these three programs creates access for especially vulnerable populations in Iowa to highly specialized pediatric services in a cost-effective manner. In addition to receiving the benefits of coordinated, comprehensive care in their local communities, patients and their families are able to benefit from improved quality of life in less time lost from work and school, and minimized travel that is necessary for long-term treatment.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	634,502
Sales and Service	<u>110,862</u>
TOTAL RESOURCES	745,364
EXPENDITURES	
Salaries/Benefits	742,787
Supplies and Services	<u>2,577</u>
TOTAL EXPENDITURES	745,364

➤ SUI Primary Health Care

The Carver College of Medicine Office of Statewide Clinical Education Program operates four continuing programs with this appropriation. These initiatives fill important gaps in the state’s efforts to educate, retain and track health professionals. They directly support or complement other operational programs that are educating and training future members of the health professions workforce.

Program allocations are as follows:

- Department of Family Medicine Faculty and Staff \$245,243
- Regional Medical Education Centers Grant Program \$166,600
- Iowa Health Professions Inventory \$ 76,109
- Rural Physician Support Program \$136,422

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	624,374
EXPENDITURES	
Salaries/Benefits	448,855
Supplies and Services	<u>175,519</u>
TOTAL EXPENDITURES	624,374

➤ SUI State of Iowa Cancer Registry

In 2023, it is expected that 20,800 new cancers will be diagnosed among Iowa residents, and an estimated 6,200 Iowans will die from cancer, 16 times the annual number caused by auto fatalities. Cancer accounts for about one-fifth of all causes of death. Currently, Iowa ranks #2 in the US for new cases of cancer (incidence) of all cancers combined and Iowa is the only state in the US with a significant increase in incidence from 2015-2019.

Statewide cancer incidence data are available due to the existence of the Iowa Cancer Registry (ICR). Since 1973, the ICR has been a member of the National Cancer Institute’s prestigious Surveillance, Epidemiology and End Results (NCI SEER) Program. Iowa represents rural agricultural and Midwestern populations and provides data included in many national NCI publications. A follow-up program tracks more than 99% of the cancer survivors diagnosed since 1973.

The existence of the ICR allows for the study of the cancer experience of Iowans and focuses national attention and research dollars on this issue. Currently, for every dollar the state of Iowa invests in the ICR, approximately, \$32.43 of federal funds are returned to Iowa through the NCI SEER contract. The presence of the ICR and its database have helped attract numerous research projects and funds to Iowa from other federal agencies such as the Environmental Protection Agency, the Centers for Disease Control and Prevention, and the National Institutes of Health. Annually, several millions of dollars are received from these agencies that are directly attributable to the existence of the ICR. The ICR also provides numerous educational and experiential opportunities for University of Iowa students.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	143,410
EXPENDITURES	
Salaries/Benefits	143,410

➤ SUI Substance Abuse Consortium

The Iowa Consortium for Substance Abuse Research and Evaluation (Consortium) is an alliance committed to strengthening substance abuse prevention and intervention activities through collaborative research. The Consortium conducts program evaluation and research, and disseminates findings to professionals in the field, public policy makers and others interested in evaluation and research. The Consortium collaborates with representatives from SUI, UNI, ISU; state departments of Public Health, Health and Human Services, the Governor’s Office of Drug Control Policy, the Iowa Judicial Branch; and representatives from local substance use disorder service agencies.

The Consortium facilitates multidisciplinary research to evaluate substance abuse prevention and treatment efforts in the State of Iowa. Research and evaluation activities involve practitioners, treatment providers, state agency representatives, government policymakers, and researchers from higher education institutions.

In the coming year, the Consortium will continue its unique capacity for interdisciplinary alcohol and drug research and evaluation in Iowa.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	53,427
EXPENDITURES	
Salaries/Benefits	53,427

➤ SUI Center for Biocatalysis and Bioprocessing (CBB)

CBB is an interdisciplinary academic research center at the University of Iowa. Its objectives are to: a) enhance faculty and student development in the broad areas of biocatalytic science and bioprocess engineering, b) drive innovative pilot-scale biomanufacturing processes, c) be an academic leader in promoting student careers in biotechnology through unique educational programs, and d) advance University intellectual property by accelerating time to market of bio-products derived from basic academic discoveries.

The Center's activities stem from a group of scientists, laboratory personnel, graduate students and postdoctoral associates focused on creation and dissemination of knowledge in biocatalytic science. The academic group is recognized for its scientific talent that has secured in excess of \$15 million annually in extramural research support. The Center operates a long-standing NIH-funded Training Grant in Biotechnology. A portion of the Center's operating budget supplements these NIH fellowships and supports additional fellowships for top caliber graduate students across academic disciplines. The Center also provides resources for undergraduate students in the form of employment within the Center as well as with a hands-on instruction. A CBB Student Affiliates program is under development to better engage both graduate and undergraduate students to explore careers in biotechnology.

The CBB Bioprocessing Facility is a world-class pilot-scale operation that is unmatched by any other university in the United States. This facility serves as a contract development and manufacturing organization (CDMO) with the objective of creating high value biotechnology products.

The Center continues to support both workforce development and economic development. The Center helps Iowa startup companies to produce novel biomaterials and to create commercially viable manufacturing processes, both of which enhance investment opportunities. The ability to manufacture bio-based chemicals is central to support of investigative new drug (IND) applications for Iowa entrepreneurs. The Center also works to promote workforce development through novel educational programs, such as courses, curriculum development, and biotech oriented student internships.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	696,342
EXPENDITURES	
Salaries/Benefits	388,955
Supplies and Services	29,646
Rentals	196,500
Aid to Individuals	81,241
TOTAL EXPENDITURES	<u>696,342</u>

➤ SUI Birth Defects Registry

In the United States, every 4½ minutes, a child is delivered with a major birth defect. Major birth defects are abnormalities of an organ structure or function that result in physical disability, mental disability or death. They also are a leading cause of infant mortality and contribute substantially to morbidity and long-term disability, as well as the expenditure of millions of dollars annually in health care costs.

The Iowa Registry for Congenital and Inherited Disorders, or IRCID (formerly the Iowa Birth Defects Registry), was established by the Iowa General Assembly (Chapter 23 of the Iowa Code) in 1983 to maintain statewide surveillance for birth defects and to monitor trends in birth defect occurrence and mortality. Data collected permit comparison of birth defect rates in geographic areas of interest (e.g. cities or counties) with state and national rates. In addition, data is used to monitor trends in birth defect occurrence by population characteristics such as maternal age. Statewide surveillance is necessary to accurately evaluate such trends and to guide health promotion and birth defect prevention efforts in Iowa.

Education and health promotion efforts that use IRCID data include lectures, press releases, articles, public service announcements, and disseminating educational materials. Annually, the IRCID provides a web-based report to disseminate information regarding congenital and inherited disorder surveillance, research, and prevention efforts ongoing in Iowa. Collaborating with the Iowa Department of Public Health, the IRCID implemented a program to engage the Iowa community by providing parents of live born children diagnosed with birth defects resource materials and referrals to appropriate clinical, educational and social services.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	36,839
EXPENDITURES	
Salaries/Benefits	36,526
Supplies and Services	<u>313</u>
TOTAL EXPENDITURES	36,839

➤ SUI Economic Development

The Economic Development appropriation supports the Center for Advanced Drug Development (CADD) and the Research Park & Bioventures Center.

CADD is a division of SUI College of Pharmacy and a component of SUI Pharmaceuticals (UIP). The Center offers contract analytical services to the pharmaceutical and biotechnology industry and is part of UIP - the only comprehensive FDA registered facility in a College of Pharmacy in the United States. UIP offers the unique capability to produce under contract-limited quantities of new medicines under FDA regulations. This capability enables start-up biotech and researchers a path to accelerate novel vaccines and drug from discovery to clinical trials.

This Center, which is an integral resource in the bioeconomy economic development agenda of the state, offers analytical services to complement UIP's manufacturing services.

CADD addresses a crucial economic need to shorten the lead-time between pharmaceutical discoveries in the laboratory and clinical trials accelerating drug development timelines to product registration and commercialization. Continued investment in the Center will increase economic resources in the strongly competitive pharmaceutical environment. In addition, as the state enhances its investment in biotechnology infrastructure for both animal and human health, the Center will play a major role in SUI's ability to partner with the biotechnology industry. A thriving CADD as part of UIP will continue to attract outside investment of biotech into the state resulting in creating and retaining high technology positions within Iowa.

Established by the University in 1989, the Research Park houses a nucleus of businesses – including many faculty start-ups. The labor shed for over 1,500 employees of laboratories and companies affiliated with the Park, and the BioVentures Center, the state’s largest wet lab incubator for human health companies. Thirty-two companies are currently located on the Research Park.

Integrating researchers and entrepreneurs is the goal of the Research Park and the BioVentures Center and as such it is critical that the following assets are located and co-located at the Research Park:

- The State-funded laboratory of the Center for Biocatalysis and Bioprocessing (CBB)
- The National Advanced Driving Simulator, a major, fully operational co-venture with the U.S. Department of Transportation
- A state-of-the art, 16,000 sq. ft. Hydraulics Wave Basin facility
- The State’s Hygienic Laboratory

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	209,279
EXPENDITURES	
Salaries/Benefits	194,256
Supplies and Services	<u>15,023</u>
TOTAL EXPENDITURES	209,279

➤ SUI Online Placement Academy

The Iowa Online Advanced Placement Academy (IOAPA), established in 2001, is administered by the University of Iowa’s Belin-Blank Center. The program provides advanced placement (AP) courses to all high schools in Iowa with an emphasis on small/rural schools. IOAPA also provides training for Iowa teachers to deliver AP courses in their home schools and is critical in helping Iowa meet the requirements of the Senior Year plus statute.

At the beginning of the 21st century, Iowa’s students were limited in opportunities for AP courses and exams because of the large numbers of rural and small schools. Seventy percent of Iowa’s public school districts are in rural communities and approximately 42% of all public school districts in Iowa have a K-12 enrollment of 599 or fewer. Since it is not cost effective to offer AP courses in the rural and small schools, the IOAPA brings advanced learning opportunities to schools throughout Iowa. IOAPA has a special focus on serving rural and small schools so that Iowa geography does not determine educational opportunity.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	463,616
EXPENDITURES	
Salaries/Benefits	110,379
Supplies and Services	339,371
Aid to Individuals	<u>13,866</u>
TOTAL EXPENDITURES	463,616

➤ SUI Iowa Flood Center (IFC)

SUI’s IFC provides Iowans with accurate, state-of-the-art, science-based information to help individuals and communities better understand their flood risks. The IFC’s overarching objective is to improve flood monitoring and prediction capabilities in Iowa, while studying and developing strategies to mitigate flood impacts.

The funding provides support for faculty, staff, researchers and graduate students who dedicate their time to the mission and work of the IFC. The IFC will use the FY 2024 appropriation, along with additional grant funding from other sponsors, to support projects that include:

- Hosting and continuing to refine and add new tools to the Iowa Flood Information System (IFIS)—an easy-to-use online application to provide real-time information on precipitation, soil temperature and moisture, and stream levels across Iowa;
- Continuing to maintain instrumentation and data plans for over 260 stream stage sensors across the state and provide needed technology upgrades;
- Continuing development of high-resolution, web-based community flood inundation maps;
- Providing engineering services and developing preliminary flood assessments for small, under-resourced communities in Iowa to help them better understand local flood challenges;
- Continuing watershed-scale research to understand how small-scale mitigation projects can reduce flood damage in a watershed;
- Educating graduate students;
- Organizing public outreach programs (STEM festivals for K-12, public presentations, press releases, updated online information, social media, and other activities to share IFC tools and information with the general public and key stakeholders).
- Building on IFC’s expertise to support the new Cooperative Institute for Research to Operations in Hydrology (CIROH) housed at the University of Alabama and funded by the National Oceanic and Atmospheric Administration. Working with CIROH collaborators, IFC will serve as a key partner to help improve the country’s ability to predict and manage water-related hazards.
- Leveraging IFC’s experience and technical capabilities to expand a uniform hydrostation network across Eastern Iowa that will help to improve flood- and drought- monitoring and forecasting.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	1,154,593
EXPENDITURES	
Salaries/Benefits	1,041,656
Supplies and Services	47,357
Rentals	5,500
Aid to Individuals	<u>60,080</u>
TOTAL EXPENDITURES	1,154,593

➤ SUI Entrepreneurship

The entrepreneurship and economic development growth initiative is a collaborative partnership among the University of Iowa’s John Pappajohn Entrepreneurial Center (Iowa JPEC), the Office of the Vice President for Research, the Office of the Executive Vice President & Provost, and the colleges of Business, Engineering, Liberal Arts and Sciences, and Health Sciences.

Iowa JPEC offers nationally recognized, comprehensive entrepreneurial education programs to all Iowans. A wide variety of programs are available on campus and online and to MBA students at several locations across the state of Iowa. Entrepreneurial training programs are available to all Iowans from numerous cities throughout the state. JPEC and its university partners also play an important role in the development of Iowa-based technology and high-growth start-up companies. Whether providing one-on-one consulting services and group training, working with startup companies on technology transition, directing students on advanced field study projects, or providing training and seminars to business executives, the University seeks to support the next generation of entrepreneurs and business leaders.

The recurring allocation of \$2.0 million will develop entrepreneurship curriculum and programs, provide direct support to Iowa startups and small-to-medium enterprises, and accelerate new venture formation.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	2,000,000
EXPENDITURES	
Salaries/Benefits	944,514
Supplies and Services	1,019,721
Aid to Individuals	<u>35,765</u>
TOTAL EXPENDITURES	2,000,000

➤ SUI Waterman Nonprofit Resource Center

The Larned A. Waterman Iowa Nonprofit Resource Center (INRC) is a university-wide interdisciplinary center that strengthens Iowa’s nonprofit sector through direct services, education and research. Services range from the development of board and executive leadership to strategic planning to clarifying local, state, and federal rules that regulate nonprofit organizations. Education includes creating and delivering presentations and workshops to professionals from across the state, as well as teaching a series of nonprofit courses at the University of Iowa. Research involves quantitative and qualitative analyses of data that inform on sector conditions and trends. The activities of the INRC are made possible by a strong network of public and private partners and supporters.

In FY 2023, the INRC provided direct services to over 750 organizations on a host of issues including management, governance, leadership, fundraising, IRS filings, and beyond. The INRC engaged dozens of organizations across the state in several in-depth projects, including strategic planning, capacity building, board development, executive performance reviews, and executive succession planning. The website, social media, and listserv connected thousands of nonprofit leaders with important information and resources. Along with several partners, the INRC helped launch the state’s first statewide nonprofit membership association in December of 2022 with launch events scheduled across Iowa throughout 2023 that will bring together nonprofit, civic, and business leaders with a shared purpose of making communities even better places to live.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	156,389
EXPENDITURES	
Salaries/Benefits	156,389

➤ SUI Biosciences Innovation

Med-tech development is core to the SUI area economic development success. Per the TEconomy summary, “In Iowa, technology development and startup activity is occurring around the convergence of University of Iowa biomedical research specialties and the University Hospitals’ clinical practice.” TEconomy went on to state, “Building interest and momentum with faculty to advance innovations along a commercialization pathway” was a key barrier that had to be overcome to realize the economic potential resident in Iowa. The areas of investment during FY 2024 are the following:

UI Ventures & Protostudios - UI Ventures supports innovative, research-driven startups on the University of Iowa campus through initiatives including GAP Funding for early-stage products and services, high end 3-D printing and prototyping services via Protostudios and business support for early-stage University startups. It also supports on-going networking for faculty and staff with industry leaders and investors; and connection with University and state initiatives to promote economic development.

GAP Funding is college or department specific and has been established in College of Medicine, College of Engineering, Department of Nursing, and College of Education with plans to expand into College of Dentistry and Pharmacy often with matching funds from the colleges.

MADE & Protostudios - The SUI has created a one-of-a-kind program – MADE, a student managed manufacturing and e-commerce initiative whose mission is to encourage and facilitate innovative, needs based products reaching the market with the twin goals of solving problems and enhancing economic development as an extension of research and scholarship. The MADE program is almost entirely student run, allowing real world experience for the next generation of entrepreneurs while offering UI faculty and staff an outlet encouraging the development of simple solutions to everyday tasks in surgery or clinical practice. Protostudios continue to expand its design support, high end 3D printing and prototyping services supporting MADE clients, manufacturers, and startup companies across the state in need of prototypes for medical devices and other products..

Integration Services - In a needs-based discovery exercise across campus funded by a grant from the Kaufmann Foundation uncovered the number one unmet need for entrepreneurs and innovators was coordination and connection of the right resources at the right moment in medtech product or company development. As a result, we created an Iowa Innovation Leadership Fellowship training program for medical students, post docs and graduate students teaching the principles of biodesign. A Statewide Nursing Innovation program was created for nurses to pursue solutions to unmet needs in healthcare. In 2024 these initiatives will expand as a more robust communication and collaboration mechanism for stakeholders is built.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	1,000,000
EXPENDITURES	
Salaries/Benefits	419,061
Supplies and Services	520,939
Equipment	<u>60,000</u>
TOTAL EXPENDITURES	1,000,000

➤ SUI Agricultural Health and Safety (I-CASH)

High rates of illnesses, injuries and fatalities among farmers, farmworkers and their families are recognized as a challenge to Iowa's agricultural sustainability. To address this problem, I-CASH was established in 1990 (Iowa Code, 262.78). Although the center was established at SUI, it brings together the expertise of ISU, the Iowa Department of Public Health, and the Department of Agriculture and Land Stewardship to reduce the rates of injuries and illnesses associated with agriculture.

Although the numbers of agricultural fatalities and injuries have gone down over time, so have the number of farmers. Injury and fatality rates are consistently six to seven times higher than other industries. Farmers make up only 5% of Iowa's workforce, but they suffer more than 30% of the state's occupational injuries and fatalities. Most years, agriculture is responsible for the highest proportion of occupational fatalities of any industry in Iowa.

I-CASH's mission is to lead statewide partnerships that promote agricultural safety and health. Because most farms in Iowa employ 10 or fewer non-related employees each year, farms are not subject to the oversight of the Occupational Safety and Health Administration, nor do they have easy access to the resources and training that OSHA provides other industries.

The appropriation supports the development of safety and health materials and resources made available to workers in the agriculture industry, including items distributed through ISUEO and FSA offices, tailored safety policy guides for individual farms, and the annual Agricultural Youth Injury Prevention grant program. In addition, state funds support the annual Midwest Rural Agricultural Safety & Health conference and enhance I-CASH's ability to be responsive to the needs of Iowa's farmers.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	128,154
EXPENDITURES	
Salaries/Benefits	87,392
Supplies and Services	<u>40,762</u>
TOTAL EXPENDITURES	128,154

➤ College of Nursing

SUI's College of Nursing is a nationally ranked top-10 program, according to U.S. News and World Report, and is eager to grow its impact within the state of Iowa. Beginning in 2018, the College of Nursing began purposeful efforts to grow the number of nurses educated, and enrollments in the college have increased 11% from five years ago to 160 students today. This increase has fully tapped the existing capacity of the college in terms of the instructors needed for educating new students. Increasing faculty ranks is one of the next steps to develop more nurses for Iowa.

As one way to grow the student population, the College of Nursing has designed an innovative program called the Master of Science in Nursing: Entry into Practice. This full-time accelerated nursing program prepares non-nurse college graduates of all academic backgrounds to become practicing nurses, with a post baccalaureate degree, in 15 months. When fully implemented, the college will be able to increase its capacity with the intention to graduate 48 additional nurses per year.

To increase enrollment at this scale (from 160 graduates a year to 208 graduates a year), 10 new faculty are needed in the College excluding existing faculty losses due to retention or retirement. Nursing faculty who are innovative and committed to educating the next generation of nurses are in high demand across the Midwest and beyond. This funding will attract 10 exceptional new faculty from across the country, pay them and existing faculty a competitive salary, and provide support for curriculum development, professional development, and clinical research opportunities.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	2,800,000
EXPENDITURES	
Salaries/Benefits	2,800,000

➤ John Pappajohn Entrepreneurial Center (JPEC)

JPEC seeks to expand access to entrepreneurship and innovation education and experiences across the entire campus. These funds will be used to develop and implement an innovation and design thinking applied learning workshop for first and second-year students to introduce them to concepts such as innovation and creativity, problem solving, customer discovery, value creation, and business modeling. Iowa JPEC will partner with various colleges and organizations across campus to deliver these workshops. Students will learn how to apply this entrepreneurial method to solve problems across disciplines and be introduced to the resources across campus to support entrepreneurship and new venture creation.

JPEC creates new entrepreneurship and innovation challenges to encourage the development of innovative solutions to address real world problems. Iowa JPEC will partner with select colleges and departments to identify areas of opportunity, and then lead the competitions. Students, faculty, and staff will submit proposals outlining issues, proposed solutions, and describe the value added for customers.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	41,667
EXPENDITURES	
Supplies and Services	41,667

SUI FY 2024 Restricted Fund Budget

The Restricted Fund includes the Organized Activities Fund, the Auxiliary Enterprise Fund, the Current Restricted Fund and the Plant Fund. The expenditure plan provides for salary adjustments, meets certain non-discretionary cost increases, reflects the University's best efforts at planning to meet its most critical needs, and provides essential services within the limits of available resources.

- Organized Activities Fund – includes medicine and dentistry practice plan funds, SUI Pharmaceuticals, sports camps, conferences and institutes, mandatory fees (partial) and various publications and workshops
- Auxiliary Enterprise Fund – includes Athletics, University Housing & Dining, the Iowa Memorial Union, Student Health, Recreational Services, Hancher Auditorium, Parking and Transportation, Cambus and various smaller enterprises
- Current Restricted Fund – includes sponsored activities, predominately research and student financial aid funded from federal and non-federal sources
- Plant Fund – includes bond proceeds and capital project receipts

Revenues are derived from federal and non-federal support for sponsored programs, sales and services, reimbursed indirect costs, fees, bond proceeds, transfers from current unrestricted funds, tuition replacement and capital appropriations. The expenditure plan provides for salary adjustments, meets certain non-discretionary cost increases, reflects the University's best efforts at planning to meet its most critical needs, and provides essential services within the limits of available resources.

The proposed FY 2024 Restricted Fund Budget includes the following state appropriations:

- Tuition Replacement \$15.00 million
- Innovation Fund \$ 1.05 million
- Resource Center & Geological Survey \$ 0.96 million

Strategic Initiatives Fund (UISIF) - The public-private partnership with ENGIE North America and Meridiam will allow the university to invest up to \$15 million per fiscal year via grants dedicated to supporting the SUI's strategic plan and core missions of teaching, research and scholarship. The University has awarded the following seven projects for FY 2024 funding:

- The Use and Impact of Targeted Need-Based Financial Assistance at the UI, \$130,617
- Increasing Access to Information and Supporting Interventions: A Full Function Mobile App for the UI, \$1.7 million
- Writing for the Public Good: Establishing Iowa as the Leading Institution Where Faculty Communicate Research and Scholarship with Our State, Nation, and World, \$270,000
- Recognizing, Recruiting, and Retaining Merit Staff, \$520,000
- High Impact Hiring Initiative, \$5 million
- Renovation of Performing Arts Annex for the Department of Dance, \$3 million
- Education Infrastructure Project, \$2 million

Athletics

The SUI Athletic Department is a self-sustaining auxiliary enterprise and receives no general university support. The University of Iowa's \$140 million FY 2024 athletic budget is provided on the following page. The proposed FY 2024 budget represents an 8.7% increase over FY 2023.

Most primary revenue sources are anticipated to increase in FY 2024. These increases include ticket sales for women's basketball and wrestling, athletic conference revenue distributions, licensing revenues from merchandise sales, and general income from a technology management fee for the digital network in Kinnick Stadium and Carver-Hawkeye Arena.

Sport expense lines include salaries, scholarships, and operating and event cost increases for the programs. FY 2024 scholarship budgets include tuition and room/board increases, as well as additional annual educational benefits awards related to the Hawkeye Academic Advantage Program.

Salary adjustments for non-contracted sport and administrative salaries results in a 3% average annual expense increase over the FY 2023 budget, which are represented in the sport budgets and administration/general expense lines. Football expenses include contracted salary increases and additional travel costs, based on schedule rotation. An anticipated payment toward the loan from the University a few years ago is reflected in the FY 2024 budget and also will be included in future budgets. The annual payment will occur at the end of the fiscal year.

The Athletic Department is responsible for paying the full cost of attendance for the scholarships it awards. SUI Athletics awards the equivalent of approximately 286 scholarships at a cost of approximately \$15.3 million, which are included in the applicable sports expense lines. The scholarship amount also includes a cost of attendance stipend to scholarship athletes for academic supplies, transportation and some personal costs as calculated by the financial aid office. The annual stipend amounts range from \$4,216 to \$4,482 and are budgeted at a total annual cost to Athletics of approximately \$1.0 million.

The Athletic Department purchases services from numerous entities within the University including Public Safety, UIHC, parking, scholarships, utilities, university business services and residence services. The projected total FY 2024 cost to Athletics for these services is \$23.3 million.

The University of Iowa
Athletics Operating Budget - FY 2024

	FY 2023 Budget	FY 2024 Budget
<u>INCOME</u>		
Men's Sports		
Football	\$ 22,772,767	\$ 22,324,357
Basketball	3,200,000	3,515,000
Wrestling	750,000	1,200,000
All Other	58,000	60,000
Total Men's Sports	\$ 26,780,767	\$ 27,099,357
Women's Sports		
Basketball	\$ 350,000	\$ 1,300,000
Volleyball	40,000	25,000
All Other	40,000	50,500
Total Women's Sports	\$ 430,000	\$ 1,375,500
Other Income		
Facility Debt Service/Student Fees	\$ 650,000	\$ 650,000
Learfield Multi Media Contract Income	7,881,824	8,400,000
Athletic Conference	57,075,904	61,820,000
Interest	650,000	650,000
Foundation Support	16,695,000	17,300,000
Foundation Premium Seat Revenue	11,300,000	10,800,000
Licensing	3,600,000	4,500,000
General Income	3,918,706	7,722,329
Total Other Income	\$ 101,771,434	\$ 111,842,329
TOTAL INCOME	\$ 128,982,201	\$ 140,317,186
<u>EXPENSES</u>		
Men's Sports		
Football	\$ 36,251,293	\$ 39,507,001
Basketball	8,683,525	9,894,483
Wrestling	2,678,641	2,847,908
All Other	4,622,006	5,234,509
Total Men's Sports	\$ 52,235,465	\$ 57,483,901
Women's Sports		
Basketball	\$ 5,906,561	\$ 6,702,886
Volleyball	2,321,279	2,389,519
All Other	15,610,788	17,089,045
Total Women's Sports	\$ 23,838,628	\$ 26,181,449
Other Expenses		
Training Services	\$ 3,365,856	\$ 3,507,378
Sports Information	709,992	830,035
Admin. & General Expenses	18,252,657	19,215,572
Facility Debt Service	17,616,793	18,446,478
Transfer-Loan Payment	-	1,500,000
Academic & Counseling	2,068,855	1,943,412
Buildings & Grounds	10,893,955	11,208,961
Total Other Expenses	\$ 52,908,107	\$ 56,651,836
TOTAL OPERATING EXPENSE	\$ 128,982,201	\$ 140,317,186

University Housing & Dining

Projected residence hall revenues are based on rates approved by the Board at its April 2023 meeting, fall residence hall occupancy of 6,245 (98% of capacity) and residence hall board contracts of 7,227. While debt service coverage remains strong, the proposed Residence System budget reflects lower net revenues than the preliminary budget received by the Board in February 2023 due to an expected decline in the projected first-year class size.

**University of Iowa
University Housing & Dining Proposed Budget 2023-24**

	Budget 2022-23	Preliminary Budget 2023-24	Proposed Budget 2023-24
OPERATIONS			
Revenues	\$ 84,325,349	\$ 88,150,921	\$ 85,549,790
Expenditures for Operations	56,868,820	62,087,658	61,906,377
Net Revenues	27,456,529	26,063,263	23,643,413
% of Revenues	32.6%	29.1%	27.6%
Debt Service (due July 1)	12,542,713	12,547,213	12,547,213
Mandatory Transfers	600,000	600,000	600,000
Net After Debt Service & Mandatory Transfers	\$ 14,313,816	\$ 12,916,050	\$ 10,496,200
% of Revenues	17.0%	14.7%	12.3%
Debt Service Coverage Ratio	219%	208%	188%
University Overhead Payment	\$ 524,748	\$ 540,490	\$ 551,676
FUND BALANCES (June 30)			
Operation & Maintenance Fund	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000
Improvement Fund	7,794,500	6,837,166	6,837,166
System Fund	3,555,678	10,850,925	8,139,132
Subtotal--Voluntary Reserves	12,350,178	18,688,091	15,976,298
Bond Reserve Fund	13,406,719	11,382,835	11,382,835
Bond Construction Fund	1,336,318		-
Subtotal--Mandatory Reserves	14,743,037	11,382,835	11,382,835
Total Fund Balances (June 30)	\$ 27,093,215	\$ 30,070,926	\$ 27,359,133
REVENUES AND EXPENDITURES DETAIL			
Revenues			
Contracts	\$ 73,917,141	\$ 77,942,328	\$ 75,647,686
Interest	393,930	402,960	467,111
Other Income	10,014,278	9,805,633	9,434,993
Total Revenues	\$ 84,325,349	\$ 88,150,921	\$ 85,549,790
Expenditures for Operations			
Salaries, Wages & Benefits	\$ 26,740,832	\$ 28,400,657	\$ 28,544,592
Cost of Food or Goods Sold	12,907,844	14,727,590	13,953,505
Other Operating Expense	7,404,752	8,596,385	8,723,358
Utilities	6,561,107	6,907,891	6,899,929
Repairs & Maintenance	3,254,285	3,455,135	3,784,993
Total Expenditures	\$ 56,868,820	\$ 62,087,658	\$ 61,906,377

FY 2024 BUDGETS – IOWA STATE UNIVERSITY

The FY 2024 budget was developed in alignment with the goals of Iowa State University’s new Strategic Plan for 2022-2031. The plan reinforces Iowa State’s unique value as the state’s only land-grant institution, founded on a mission to prepare the future workforce, address urgent and complex problems through research and innovation, create economic opportunities and improve the quality of life for Iowans. Investment of the university’s resources during FY 2024 are guided by these five goals:

- To be the most student–centric leading research university.
- To be the university that cultivates a diverse, equitable and inclusive environment where students, faculty and staff flourish.
- To be the university that fosters lifelong learning.
- To be the university that creates opportunities and forges new frontiers.
- To be the trusted partner for proactive and innovative solutions.

In addition, the university continues to work through persisting financial challenges, including increasing inflation, competitive salaries, technology costs, essential student support services and other challenges. The budgets of individual units are differentially impacted based on their changes in enrollment, student credit hours delivered, and research indirect costs, as determined by the University’s formula-driven revenue allocation model.

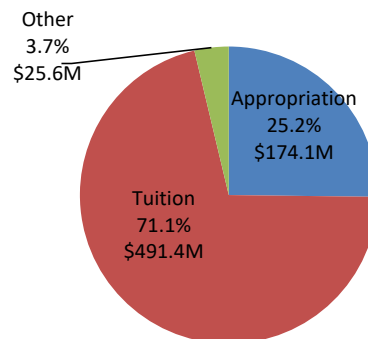
Iowa State is committed to delivering on its mission through effective and efficient operations.

ISU FY 2024 General University Operating Budget

Tuition revenues comprise 71.1% of the \$691.1 million General University revenue budget with 25.2% coming from state appropriations. Projected changes in these revenue sources, as well as indirect cost recoveries and other income, result in a \$16.3 million increase in revenue, or 2.4% more than the FY 2023 budget.

FY 2023 Budget	\$ 674.8	million
Revenue Changes:		
Base Appropriation	-	million
Tuition	14.9	million
Indirect Cost Recoveries/Other	1.4	million
Revenue Change	16.3	million
FY 2024 Budget	\$ 691.1	million

ISU General University FY24 Revenue Budget



After being flat-funded for FY 2022 and receiving a \$1.9 million increase (1.1%) for FY 2023, the Iowa General Assembly flat-funded (0% increase) ISU’s General University for FY 2024.

At its June 2023 meeting, the Board approved a 3.5% tuition increase for resident undergraduate students and varying increase for other student categories and certain higher cost programs. The enrollment projections for FY 2024 combined with the approved tuition rates result in an estimated increase in tuition revenue of \$14.9 million or 3.1% compared to FY 2023 budget.

ISU’s indirect cost recovery revenue is projected to increase by \$2.0 million from the continued success in growing external research funding and is partially offset by a decline in other income. Interest income is budgeted flat with the FY 2023 at \$1.0 million.

ISU continues to demonstrate a longer-term commitment to innovate, develop new revenue streams, improve operating and other efficiencies, and right-size the institution to manage the new reality brought by a shrinking undergraduate pipeline. The university has internally reallocated more than \$8.1 million to align the budget with its strategic goals and critical institutional needs.

The University implemented the terms of the AFSCME collective bargaining agreements (3.0% increase). These merit employees will also receive a 1% performance-based increase on their review dates. ISU operates in a very competitive external environment for faculty and staff talent. The FY 2024 budget includes a minimum 1.0% increase for faculty, staff and postdocs with satisfactory performance.

Student financial aid provides access and affordability for many students, helps maintain a healthy enrollment and academic profile, and increases enrollments and net revenue to the university. The student financial aid budget increased by \$4.75 million (3.8%) as compared to the FY 2023 budget. ISU remains committed to supportive programming to enhance learning and a physical environment conducive to student success. ISU is also committed to responding to campus health issues and supporting the physical and mental health of its students, faculty and staff by committing resources to support physical and mental health, student assistance and counseling services. Resources of \$2.6 million are committed to fund other cost increases including fire protection improvements, increased insurance premiums, state auditor expenses and software licensing.

The \$691 million General University budget allocated by function is shown below. Expenses related to instruction, academic support, and scholarships and fellowships comprise 71% of all general university expenses.

General University Spending By Function
(\$ in thousands)

	<u>FY 2024</u>	<u>% Total</u>
Instruction	251,288	36.4%
Research	11,596	1.8%
Public Service	6,452	0.9%
Academic Support	106,573	15.4%
Student Services	30,485	4.4%
Institutional Support	90,484	13.1%
Operations & Maintenance of Plant	64,832	9.4%
Scholarships & Fellowships	129,414	18.7%
Total	<u>691,125</u>	100.0%

ISU FY 2024 Special Purpose Operating Budgets

The following table lists ISU’s special purpose units that received state operating funding for FY 2024 and includes new funding for ISU’s STEM Workforce initiative and the John Pappajohn Entrepreneurial Center (JPEC). The following pages contain unit descriptions and budgets for these units.

<u>ISU SPECIAL PURPOSE UNITS</u>	<u>STATE APPROPRIATIONS</u>		
	<u>FY 2023</u>	<u>FY 2024</u>	<u>Difference</u>
AG. EXP. STATION	29,462,535	29,462,535	-
COOP. EXT SERVICE	18,307,366	18,157,366	(150,000)
LIVESTOCK DISEASE RESEARCH	170,390	191,390	21,000
VET DIAGNOSTIC LAB*	4,400,000	4,520,000	120,000
ECONOMIC DEVELOPMENT	2,424,302	2,424,302	-
BIOSCIENCES INNOVATION	2,623,481	2,963,995	340,514
NEW: STEM WORKFORCE	-	2,800,000	2,800,000
NEW: JPEC	-	41,667	41,667

*includes \$120K from the Nutrient Reduction Fund

➤ ISU Agricultural Experiment Station (AES)

AES is Iowa’s only public agricultural research program, conducting research in biological, physical and social sciences that contributes to the advancement of Iowa agriculture and improvement of the economic and social condition of Iowa’s families and communities. AES has served the state for more than 130 years. It supports the work of ISU researchers within and across multiple disciplines. It collaborates and cooperates with the national network of experiment station programs at state land-grant universities, ensuring attention is given to common problems, sharing research results and avoiding duplication.

Research through AES helps maintain Iowa agriculture as the world’s leader in productivity, efficiency, and sustainability. Iowa farmers and businesses especially depend on research results to continually improve operations, incorporate more sustainable practices, prepare for emerging crop and livestock health and welfare challenges, improve management decisions, and become more resilient in times of change. Experiment Station research allows ISU to address the state’s high priority challenges, such as improved water quality and environmental stewardship that conserves Iowa’s world-class natural resources.

The breadth and depth of AES’s research portfolio, including more than 400 active projects in the last fiscal year, enable innovations in plant sciences and plant systems; animal sciences; natural resources; food safety and security; human health and nutrition; economics; markets and policy; emerging genetics and genomics frontiers; biorenewable opportunities and digital agriculture.

ISU researchers deploy AES support in multiple ways. The \$29 million appropriation is used to leverage and secure and additional \$8 million in USDA capacity funding each year, as well as an additional \$50 million in grants and contracts from USDA and other agencies, as well as corporate and sectoral partners. Over the past five years, the College of Agriculture and Life Sciences has earned more than \$275 million in external funding, averaging more than \$55 million annually.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	29,462,535
Federal Support	<u>5,685,390</u>
TOTAL RESOURCES	35,147,925
EXPENDITURES	
Salaries/Benefits	24,713,389
Supplies and Services	5,386,536
Utilities	5,000,000
Aid to Individuals	<u>48,000</u>
TOTAL EXPENDITURES	35,147,925

➤ ISU Cooperative Extension Service

ISU Extension and Outreach works across ISU’s academic colleges, through Iowa’s 99 counties, and with external partners to engage Iowans in research, education, and extension experiences to address current and emerging challenges, for example avian influenza, food supply and safety, quality childcare, mental health, and financial security.

Last year ISU Extension and Outreach totaled more than 871,000 educational contacts across the state. In these exchanges, Iowans received educational programming or connected with ISU expertise. Agriculture and natural resources programming provided research-based information through more than 124,000 contacts with farmers and agribusinesses at in-person and virtual events. Our 4-H Youth Development programs reaches more than 123,000 Iowa youth, preparing them to actively pursue careers and education beyond high school. K-12 youth outreach improves college and career readiness, provides opportunities for community service, and prepares young people for Iowa’s workforce.

In addition, a variety of certifications were provided to strengthen Iowa’s workforce. Through the Agriculture and Natural Resources program area, 16,785 Iowa farmers and 2,756 companies earned the necessary certifications to maintain agriculture and farming operations. Through our Human Sciences offerings, nearly 2,700 early childcare and educational professionals completed online courses to bolster the quality of care for children throughout the state. Through Community and Economic Development programs, 69% of the municipal professionals completing the Iowa Municipal Professionals Institute certification reported earning a salary increase, contract extension, job title change, or improved benefits package from their training and improved job performance.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	18,157,366
Federal Support	10,252,231
TOTAL RESOURCES	<u>28,409,597</u>
EXPENDITURES	
Salaries/Benefits	26,234,158
Supplies and Services	2,175,439
TOTAL EXPENDITURES	<u>28,409,597</u>

➤ ISU Livestock Disease Research

Livestock disease research is conducted through the College of Veterinary Medicine on important health issues that impact Iowa’s livestock and poultry industries. This research helps to mitigate the high financial losses producers experience each year due to livestock diseases. Funds appropriated to the program serve as catalysts and are leveraged to earn additional research funds from public and private sources, including the USDA.

The Iowa Livestock Health Advisory Council (ILHAC) includes representatives from all major Iowa animal commodity groups. ILHAC oversees the solicitation and selection of relevant grant proposals. Funds from the special appropriation provide seed money for research projects that address top priorities identified by the livestock and poultry industries; special emphasis is given to projects with significant economic benefit. Recently funded projects include improving the safety of meat, poultry, and milk; diagnosis and control of emerging diseases in poultry; developing vaccines and diagnostics for porcine epidemic diarrhea, porcine reproductive and respiratory syndrome, and swine influenza.

Additionally, ILHAC supports the training of veterinary students to ensure future generations of animal health professionals are fully competent and prepared to tackle diseases and other challenges in food-producing animals.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	191,390
EXPENDITURES	
Supplies and Services	141,390
Bldg. Repairs	50,000
TOTAL EXPENDITURES	<u>191,390</u>

➤ ISU Veterinary Diagnostic Lab (VDL)

The ISU VDL serves to protect animal and human health and advance Iowa’s \$32.5 billion animal agriculture economy. It serves as the State of Iowa’s official veterinary diagnostic lab and is Iowa’s only fully accredited and full service veterinary diagnostic laboratory.

Iowa’s livestock and poultry producers use the VDL extensively to prevent and mitigate costly disease outbreaks. The VDL’s 110,000 caseload is the largest of any in the U.S., and has increased by 10,000 over last year, and by 250% since 2009.

Baseline funding for the VDL is critical to maintain preparedness. The disease status of Iowa (and U.S.) livestock herd and poultry flocks, and subsequently the volume of testing, can change substantially over time, as evidenced by recent outbreaks of avian influenza. Baseline funding also helps keep testing affordable for Iowa producers, which encourages greater utilization and subsequent early detection of disease, and helps to prevent the spread of disease to neighbors.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	4,520,000
EXPENDITURES	
Salaries/Benefits	4,477,922
Supplies and Services	<u>42,078</u>
TOTAL EXPENDITURES	4,520,000

➤ ISU Economic Development

The Economic Development appropriation supports the Center for Industrial Research and Service (CIRAS), Small Business Development Centers (SBDC), and the ISU Research Park (ISURP).

CIRAS helps Iowa businesses navigate workforce challenges, economic uncertainty, inflation, and unstable supply chains. Funding provides applied research with faculty, materials support, and Industry 4.0 implementation (which includes process automation, workforce efficiencies, robotics, and more). Over the past five years, CIRAS and partners have helped more than 4,400 businesses in every Iowa county, creating a client-reported economic impact of \$2.8 billion, with over 30,000 jobs added or retained. CIRAS leverages the state’s investment to generate nearly three times as much support through federal grants and private industry investments.

The SBDC provides research, counsel, and training in managing, financing, and operating small businesses, as well as access to comprehensive information services and experts in a variety of fields. Last year, the 15 SBDC regional centers, serving all 99 counties in Iowa, counseled more than 3,900 clients, helping to create 1,800 new jobs, while supporting another 16,000 jobs. SBDC services also assisted in attracting more than \$99 million in new capital, increasing sales by over \$343 million, and creating 208 new businesses.

ISURP is a fast-growing technology and innovation community for new and expanding businesses engaging with ISU faculty, collaborating in research, or accessing specialized equipment. The ISURP spans 550 acres, serves 100 tenants in 0.8 million square feet of building space, and supports 2,500 employees and 300 student interns.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	2,424,302
EXPENDITURES	
Salaries/Benefits	2,286,563
Supplies and Services	87,739
Equipment	<u>50,000</u>
TOTAL EXPENDITURES	2,424,302

➤ ISU Biosciences Innovation

Biosciences are a critical and growing area of Iowa’s economy, supporting thousands of high-paying jobs, and contributing significantly to the state’s overall economic development efforts. Three priority bioscience platforms – Biobased Products and Chemicals, Precision and Digital Agriculture, and Vaccines and Immunotherapeutics – represent areas with large markets and significant growth potential. Iowa State University helps lead the state in growing and capturing the economic value these programs offer.

State support has enabled the hiring of chief technology officers for the platforms, seed grants for promising research, support for start-up companies, and market research to identify needs and priorities of Iowa industry stakeholders. To help the state better capitalize on opportunities in the sector, Iowa State University will expand this work to enable enhanced commercialization of new technologies, accelerated translation of scientific breakthroughs, improved collaboration between universities and industry to address the state’s challenges, and further developing the state’s biosciences workforce.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	2,963,995
EXPENDITURES	
Salaries/Benefits	820,270
Supplies and Services	<u>2,143,725</u>
TOTAL EXPENDITURES	2,963,995

➤ STEM Workforce

ISU is preparing students for careers and leadership in Iowa’s science and technology economy. Iowa State’s emphasis on hands-on, practical learning and developing critical thinking and creativity skills makes its graduates highly sought after by employers. Indeed, 56% of Iowa State undergraduates – more than 14,000 students – are pursuing degrees in STEM fields. This new resource will continue this momentum and address the state’s future-ready STEM workforce needs, expanding degree and certificate programs for students in artificial intelligence, cybersecurity, computer science, computer engineering, data science, software engineering, and other high-demand technology areas. Graduates from these areas are well-positioned to start their own business ventures, be recruited into excellent job opportunities, and build careers and lives in Iowa.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	2,800,000
EXPENDITURES	
Salaries/Benefits	1,998,250
Supplies and Services	<u>801,750</u>
TOTAL EXPENDITURES	2,800,000

➤ John Pappajohn Entrepreneurial Center (JPEC)

ISU’s John Pappajohn Center offers programs and services for students, faculty, community entrepreneurs, business professionals and alumni with the objective of creating a culture of entrepreneurship and innovation to build and improve Iowa’s businesses. Below are just a few examples of offered programs.

CYstarters, is an 11-week summer accelerator for Iowa State students or recent graduates to develop their start-up or business ideas.

ISU Startup Factory, an incubator helping researchers and inventors realize the societal and economic impact of their innovations.

CyBiz Lab, providing opportunities for students to work with Iowa businesses to address their challenges.

Iowa Veterans Entrepreneurship Conference, offering a workshop and resources for veterans and their families who are working to start or grow a business.

The goal of all these programs is to support Iowa’s entrepreneurial ecosystem and serve as a catalyst for economic growth across the state. All these programs aim to support Iowa’s entrepreneurial ecosystem and serve as a catalyst for economic growth across the state.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	41,667
EXPENDITURES	
Supplies and Services	41,667

ISU FY 2024 Restricted Budget

The restricted funds budget represents activities that receive targeted appropriations for specific strategic initiatives including capital appropriations, and revenues and expenditures from university units and operations that do not receive direct state appropriations. Major restricted fund revenue categories include:

- Federal Support – receipts for sponsored programs, student financial aid, and FEMA funds
- Restricted Fees – includes mandatory student fees as well as miscellaneous conference, workshop, and other continuing education assessments
- Sales and Services – includes academic department service centers (Veterinary Teaching Hospital, Research Farms) and residual funds from workshops and conferences.
- Endowment Income – earnings distributed from the University’s endowment funds
- Auxiliary Enterprises – comprised primarily of from Intercollegiate Athletics, University Book Store, Iowa State Center, Department of Residence, Reiman Gardens, Parking Systems, Recreational Services, Student Health Center, Memorial Union, Regulated Materials Facility, Utilities, and Veenker Golf Course.
- Private Gifts, Grants and Contracts – includes nongovernmental sponsored programs from private industry, non-profit organizations, and individuals
- Plant Funds – includes bond proceeds and capital project funds

The proposed FY 2024 Restricted Fund Budget also includes the following state appropriations:

• Tuition Replacement	\$ 9.72 million
• Innovation Fund	\$ 1.05 million
• Veterinary Diagnostic Lab Phase II	\$18.00 million
• Grape & Wine Institute	\$ 0.25 million

ISU Athletics

The ISU Athletic Department is a self-sustaining auxiliary enterprise and receives no general university support. The proposed FY 2024 athletic budget on the following page totals \$111.5 million.

Ticket sales are budgeted higher for FY 2024 since the home football schedule includes in-state programs and slight increases expected for men's and women's basketball and wrestling.

Big 12 Conference revenue distributions are lower for FY24 due to the addition of four new schools to the conference. This is a one-time reduction with future year distributions projected to be greater than the FY23 distribution.

The donation levels for the annual Cyclone Club increased for FY 2024. ISU Athletics transfers sufficient funds from its Foundation accounts to balance its annual budget. The amount can fluctuate based on availability of donor funds paid restricted to specific projects and the timing of those payments between fiscal years.

Multi-media rights revenue for FY 2024 revenue includes \$1M for videoboards capital investments. Rental and event services was budgeted conservatively in the prior year resulting in an increase in other revenue for FY 2024.

Compensation and benefits are higher in FY 2024 primarily due to coaches' salaries and general staff increases.

Facilities and events expense increases budgeted for FY 2024 relate to increased event schedules and facilities/grounds maintenance schedules.

Capital Renewal in FY 2024 includes renovations at the CSC soccer field and outdoor track, Tennis and Volleyball facility upgrades, and locker rooms improvements at the Sukup Basketball Complex and at Hilton Coliseum. Debt service increases slightly in FY 2024 as principal payments resume after the Bergstrom Football Complex refinance that occurred in FY 2023.

The Athletic Department is responsible for paying tuition on the scholarships it awards. ISU Athletics awards up to 236 scholarships at a cost of \$9.4 million as reflected in the budget. The scholarship amount also includes a cost of attendance stipend to scholarship athletes for academic supplies, transportation, and some personal costs as calculated by the financial aid office. The annual stipend amounts range from \$2,890 to \$3,470 (except stipends for international student athletes which are \$5,430) and are budgeted at a total annual cost to Athletics of approximately \$925,000.

The Athletic Department purchases services from numerous entities within the University including tuition and room board from scholarship payments, facilities, University services, band, event support, utilities, etc.. The total cost to Athletics for these services typically ranges between \$20 million to \$27 million.

IOWA STATE UNIVERSITY ATHLETICS

	FY 2023 Budget	FY 2024 Proposed
<u>REVENUES</u>		
Ticket Sales:		
Football	\$ 14,975,000	\$ 15,875,000
Men's Basketball	4,300,000	4,400,000
Women's Basketball	400,000	450,000
Wrestling	185,000	200,000
Other Sports	325,000	325,000
Ticket Sales:	20,185,000	21,250,000
Foundation Support	30,052,750	38,090,375
Conference & NCAA Revenue	40,572,000	33,538,783
Multi-Media Rights	5,384,000	6,561,500
Post Season Revenue	300,000	355,000
Student Fees	1,800,000	1,800,000
Licensing	1,000,000	1,000,000
Ancillary Revenue	1,750,000	2,150,000
Other Revenue	5,115,000	6,792,000
TOTAL REVENUES	\$ 106,158,750	\$ 111,537,658
<u>EXPENSES</u>		
Sports Programs - Operations:		
Football	\$ 4,242,500	\$ 4,723,500
Men's Basketball	2,226,500	2,320,000
Women's Basketball	1,218,000	1,285,000
Wrestling	369,500	446,000
Other Sports	3,722,000	4,008,000
Sports Programs - Operations:	11,778,500	12,782,500
Sports Program Support Units:		
Sports Nutrition	3,385,000	4,085,000
Medical	945,000	995,000
Coaching Video	275,000	370,000
Sports Medicine	445,000	528,000
Academic Services	285,000	300,000
Other	605,000	637,000
Sports Program Support Units:	5,940,000	6,915,000
Internal Operations:		
Admin Operations	1,570,000	1,620,000
Flight Services	450,000	450,000
IT Operations	772,500	835,000
Other	480,000	380,000
Internal Operations:	3,272,500	3,285,000
Salaries & Benefits	38,870,153	39,979,016
Scholarships	9,070,820	9,402,640
External Operations	3,054,000	3,339,000
Facilities & Events	13,040,000	15,855,000
Postseason	1,000,000	1,335,000
Debt Service	8,835,744	9,137,694
Capital Projects/Def Maint	11,243,000	9,467,000
TOTAL EXPENSES	\$ 106,104,717	\$ 111,497,850

ISU Residence System

The proposed Residence System budget remains unchanged from the preliminary budget received by the Board in February 2023. Based on enrollment and returning contract projections, a projected occupancy of 9,946 students (222 more students than budgeted for FY 2023) was used in preparing the FY 2024 budget. Wilson Hall will reopen for FY 2024 as a single occupancy location to help meet demand. The occupancy, proposed rate increases, and expected changes in other revenues are expected to generate \$5 million in incremental revenue when compared to the FY 2023 budget.

**Iowa State University
Residence System Proposed Budget 2023-2024**

	Budget 2022-23	Proposed Budget 2023-24
OPERATIONS		
Revenues	\$ 93,958,590	\$ 99,122,597
Expenditures for Operations	70,153,114	74,180,619
Net Revenues	<u>23,805,476</u>	<u>24,941,978</u>
% of Revenues	25.3%	26.4%
Debt Service (due July 1)	<u>15,217,043</u>	<u>15,202,033</u>
Net After Debt Service & Mandatory Transfers	<u>\$ 8,588,433</u>	<u>\$ 9,739,945</u>
% of Revenues	9.1%	9.8%
Debt Service Coverage Ratio	156%	164%
University Overhead Payment	\$ 4,188,615	\$ 4,428,077
FUND BALANCES (June 30)		
Improvement Fund	8,126,516	9,477,687
System Fund	<u>12,434,384</u>	<u>17,389,874</u>
Subtotal--Voluntary Reserves	<u>20,560,900</u>	<u>26,867,561</u>
Bond Reserve Fund	15,413,274	13,190,924
Bond Construction Fund	-	-
Subtotal--Mandatory Reserves	<u>15,413,274</u>	<u>13,190,924</u>
Total Fund Balances (June 30)	<u>\$ 35,974,174</u>	<u>\$ 40,058,485</u>
REVENUES AND EXPENDITURES DETAIL		
Revenues		
Contracts	\$ 79,984,525	\$ 83,724,589
Interest	180,000	155,000
Other Income	<u>13,794,065</u>	<u>15,243,008</u>
Total Revenues	<u>\$ 93,958,590</u>	<u>\$ 99,122,597</u>
Expenditures for Operations		
Salaries, Wages & Benefits	\$ 35,415,227	\$ 37,842,384
Cost of Food or Goods Sold	11,798,502	12,647,495
Other Operating Expense	11,321,030	11,539,168
Utilities	7,809,084	8,566,372
Repairs & Maintenance	<u>3,809,271</u>	<u>3,585,200</u>
Total Expenditures	<u>\$ 70,153,114</u>	<u>\$ 74,180,619</u>

FY 2024 BUDGETS – UNIVERSITY OF NORTHERN IOWA

During the FY 2024 budget development process, the university remains committed to the university’s budget principles developed in partnership with the shared governance groups and the President’s Budget Advisory Committee.

These principles are:

- Focus on student success and invest in the long-term health of the university;
- Honor UNI’s processes with shared governance and with bargaining units;
- Ensure transparency and inclusion of ideas; and
- Ensure investments, reductions, and reallocations are strategic.

These principles guided leaders at all levels of the University throughout FY 2024 budget development, while remaining focused on the success of students and protecting the personalized experience that defines a UNI education.

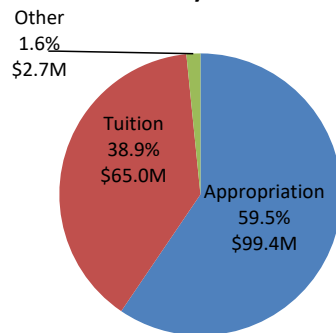
FY 2024 was another challenging budget development year. Without an increase in state appropriations, increases for salaries, wages, utilities and supply costs were offset by increases in tuition and strategic budget expense reductions.

UNI FY 2024 General University Operating Budget

State appropriations comprise more than half (59%) of UNI’s proposed FY 2024 General University operating revenue budget with 39% being tuition revenue. The projected decline in tuition revenue when compared to the prior year budget with other revenue sources remaining flat, results in total operating revenue that is \$1.9 million less than the FY 2023 budget (1.1% decrease).

FY 2023 Budget	\$ 169.0 million
Revenue Changes:	
Base Appropriation	- million
Tuition	(1.9) million
Other Revenues	- million
Revenue Change	<u>(1.9) million</u>
FY 2024 Budget	\$ 167.1 million

UNI General University FY24 Revenue Budget



After being flat-funded for FY 2022 and receiving a \$1.1 million increase for FY 2023, the Iowa General Assembly flat-funded (0% increase) UNI's General University for FY 2024.

At its June 2023 meeting, the Board approved a 3.5% tuition increase for all student categories. With projected enrollment and the approved rates, FY 2024 tuition revenues are \$1.9 million less than the previous year's budget.

Indirect cost recoveries from sponsored program funding, interest income, and sales/service revenue are expected to remain flat with the prior year budget.

In addition to the ASFCME agreement (3.0% increase), the University implemented the terms of a voluntary agreement with the organized faculty (UNI-United Faculty) beginning July 1, 2023. The agreement provided for a wage increase 3.0% on July 1, 2023. In general, professional & scientific staff salaries are budgeted to increase 3.5% for FY 2024 with vice presidents' salaries increasing 3.0%. To balance the FY 2024 budget, divisions/departments reduced their budgets by a total of \$4.4 million. After budget reductions, the impact of the salary policies, changes in fringe benefit rates, total salaries and benefits decreased \$2.1 million when compared to the prior year budget.

The university allocated \$1,500,000 of financial aid to the special purpose appropriation Educators for Iowa that will provide scholarships for students in the education field.

The \$167 million General University budget allocated by function is shown below. Expenses related to instruction, academic support, and scholarships and fellowships, comprise approximately 57% of all general university expenses.

General University Spending By Function
(\$ in thousands)

	<u>FY 2024</u>	<u>% Total</u>
Instruction	56,350	33.7%
Research	134	0.1%
Public Service	1,535	0.9%
Academic Support	24,149	14.5%
Student Services	9,581	5.7%
Institutional Support	33,402	20.0%
Operations & Maintenance of Plant	27,817	16.6%
Scholarships & Fellowships	14,142	8.5%
Total	167,111	100.0%

UNI FY 2024 Special Purpose Operating Budgets

The following table lists UNI's special purpose units that received state operating funding for FY 2024 and includes new funding for UNI's Educators for Iowa initiative and the John Pappajohn Entrepreneurial Center (JPEC). UNI's Recycling and Reuse Center was not funded for FY 2024.

<u>UNI SPECIAL PURPOSE UNITS</u>	STATE APPROPRIATIONS		<u>Difference</u>
	<u>FY 2023</u>	<u>FY 2024</u>	
RECYCLING & REUSE	172,768	-	(172,768)
REAL ESTATE EDUCATION	123,523	123,523	-
FOUNDRY 4.0 CENTER	394,321	394,321	-
ECONOMIC DEVELOPMENT	1,066,419	1,466,419	400,000
NEW: EDUCATORS FOR IOWA	-	1,500,000	1,500,000
NEW: JPEC	-	41,666	41,666

➤ UNI – Real Estate Education

UNI’s Real Estate Education program prepares students for careers in commercial and residential real estate, including land development, asset management and finance.

As the only program of its kind in Iowa, UNI real estate graduates develop a strong connection to the state economy, with over 70% employed in Iowa. In careers as lenders, brokers, developers, appraisers, property managers and attorneys, they are a key component of economic development in both rural and urban communities.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	123,523
EXPENDITURES	
Salaries/Benefits	123,523

➤ UNI – Foundry 4.0 Center

UNI’s Foundry 4.0 Center is North America’s best equipped, university-based technology-based casting research and service center in the country. Through the Center’s applied research and direct industry assistance, many of the barriers to technology adoption have been removed, resulting in enhanced competitiveness of the Iowa industry supply chain. Success was proven by the growth of 3D sand printers with Iowa achieving the highest concentration of 3D sand printers of any state. Recently the Additive Manufacturing Center has been working with foundries and their supply chains on Manufacturing 4.0 efforts in the areas of automation, sensors, Internet of Things, investment casting technologies, and developing the next generation of 3D sand printers. The ongoing funding supports staffing, equipment, and technology deployment. UNI’s innovative casting technologies support the needs of original equipment manufacturers and their supply chains in the areas of aerospace, agricultural machinery, transportation, defense, and other manufacturing sectors.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	394,321
EXPENDITURES	
Salaries/Benefits	271,272
Supplies and Services	53,061
Equipment	<u>69,988</u>
TOTAL EXPENDITURES	394,321

➤ UNI – Economic Development

Four UNI centers or outreach programs have received direct economic development appropriations - the Institute for Decision Making, Metal Casting Center, Advance Iowa and the Family Business Center. These programs provide valuable, ongoing economic development support to communities, small- and medium-sized businesses, entrepreneurs, and manufacturers across the state. UNI received an additional \$400,000 for FY 2024 to support expansion of the growing Family Business Center and the Institute for Decision Making. The Family Business Center plays a critical role in supporting Iowa’s family-owned businesses of all sizes and regions. Another focus of the expansion is to support economic developers in the pursuit of Manufacturing 4.0, the innovation economy, and to address workforce issues. UNI’s intent is to help Iowa not only remain competitive, but to grow Iowa’s economy. UNI’s economic development programs served approximately 3,500 unique business clients in the past year and provided economic development services in all 99 Iowa counties for the 22nd consecutive year. UNI outreach programs leverage each dollar of direct state appropriations with five dollars of support from federal sources, grants, and fees for service.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	1,466,419
EXPENDITURES	
Salaries/Benefits	1,306,034
Supplies and Services	<u>160,385</u>
TOTAL EXPENDITURES	1,466,419

➤ UNI – Educators for Iowa

UNI has a strong legacy of providing Iowa’s public and private schools with educators. Currently, more than 10,000 educators in Iowa can trace their path back to a UNI education. That represents 22% of Iowa’s elementary and secondary education professionals. With 450 to 500 graduates each year for the past 10 years, UNI’s educator preparation program is the largest in the state. Future teachers make up one-fourth of the undergraduate enrollment at UNI, which benefits the entire state since 89% of teacher education graduates from UNI stay in Iowa to work after they graduate. All 99 counties in Iowa and 99% of Iowa’s school districts employ UNI-educated teachers. The funds will help support the growing teacher shortage in the state by providing scholarships for students in this high demand field.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	1,500,000
EXPENDITURES	
Aid to Individuals	1,500,000

➤ UNI – John Pappajohn Entrepreneurial Center (JPEC)

UNI’s JPEC empowers and supports entrepreneurs and innovators at UNI, in the Cedar Valley and throughout Iowa. JPEC is a centralized hub where Iowa entrepreneurs can find resources, explore programs, collaborate with peers and the community, and develop their new or existing ventures.

The appropriation received for the John Pappajohn Entrepreneurial Center provides additional funds for pitch competitions, purchasing specialized technology for student entrepreneurs, travel expenses for students to attend conference and/or competitions, possibly a part-time hire and/or student labor to assist in the RJ McElroy Student Business Incubator and the ability to fund student entrepreneur opportunities as they arise.

RESOURCES	<u>FY 2024 Budget</u>
Appropriations	41,666
EXPENDITURES	
Salaries/Benefits	26,135
Supplies and Services	<u>15,531</u>
TOTAL EXPENDITURES	41,666

UNI FY 2024 Restricted Budget

UNI’s restricted budget includes auxiliary enterprises, capital appropriations and revenues, and expenditures from university units and operations that do not receive direct state appropriations. Major auxiliary enterprise operations include the residence system, athletics, Maucker Union, Fieldhouse Operations (UNI-Dome/McLeod Center), Gallagher-Bluedorn Performing Arts Center, Wellness Recreation Center and the Student Health System.

The proposed FY 2024 Restricted Fund Budget also includes the following state appropriations:

- Tuition Replacement \$ 3.18 million
- Innovation Fund \$ 0.90 million

UNI Athletics

The University of Northern Iowa's FY 2024 proposed athletic budget provided on the following page projects revenues of \$14.8 million.

Since UNI Athletics does not receive substantial revenues from conference distributions and other sources, and similar to other similar universities, the General University provides athletic support for scholarships and operations. The FY 2024 athletic budget includes \$3.26 million in operational support, \$1.28 million for scholarships, and one-time support of \$550,000 from the University.

Sports income includes game guarantee revenue for football resulting in a revenue increase partially offset with one less home game for the 2023 season. Conversely, men's basketball has no game guaranteed revenue on the schedule at this time. Marketing revenues includes suite offerings in the UNI-Dome, anticipated new sponsorship categories, and the last year of the current Learfield contract.

Scholarship costs of approximately \$4.68 million for the equivalent of 190 scholarships are included in the applicable sports expense lines. The scholarship amount also includes a cost of attendance stipend for men's and women's basketball, and women's volleyball scholarship athletes for academic supplies, transportation and some personal costs as calculated by the financial aid office. The annual stipend is \$2,550 at a total annual cost to Athletics of approximately \$96,900.

Across team and administrative accounts, Athletics provided salary increases consistent with the campus across-the-board P&S percentage. Various team and administrative operating budgets incurred a slight reduction. Aid accounts for headcount teams were adjusted to reflect anticipated increased campus tuition and room/board expenses.

The UNI athletic department purchases services that benefit numerous entities within the University. These include in part, tuition and room/board from scholarship payments, business services, public safety, marketing and utilities. Athletics projects to pay \$4.9 million in FY 2024 to these University entities for the services.

University of Northern Iowa
FY 2024 Proposed Athletic Budgets

	FY 2023 Original Budget	FY 2024 Proposed Budget
INCOME		
Football	1,100,332	1,147,500
Men's Basketball	765,175	680,800
Men - All Other Sports	191,000	109,000
Women - All Sports	127,000	156,000
Subtotal - Sports	2,183,507	2,093,300
Other Income		
Student Activity Fee	1,814,348	1,681,868
University Support for:		
General Athletics Operations	3,343,490	3,259,805
Scholarships	1,283,481	1,283,481
One-Time	-	550,000
Alumni/Foundation Support	1,703,000	1,720,000
Athletic Marketing	2,140,500	2,283,500
Athletic Conf/NCAA Support	1,369,600	1,212,400
Novelties - Outings	297,494	325,001
General	551,100	439,000
Subtotal - Other	12,503,013	12,755,055
TOTAL INCOME	14,686,520	14,848,355
EXPENSES		
Men's Sports		
Football	3,719,803	3,762,816
Basketball	2,602,094	2,687,684
All Other Men's Sports	1,352,505	1,373,408
Subtotal - Men's Sports	7,674,402	7,823,908
Women's Sports		
Basketball	1,270,766	1,333,125
Volleyball	880,719	950,441
All Other Women's Sports	2,439,310	2,516,740
Subtotal - Women's Sports	4,590,795	4,800,306
Other Expenses		
Athletic Training	173,464	95,000
Administration & General	1,853,981	1,717,736
Athletic Marketing & Sports Info	393,878	411,405
Subtotal - Other Expenses	2,421,323	2,224,141
TOTAL EXPENSES	14,686,520	14,848,355

UNI Residence System

The proposed FY 2024 budget reflects an occupancy increase of 160 students when compared to the preliminary budget presented in February 2023. An increase in new student cohort retention and an increase in the number of students selecting the Live2Succeed contract have contributed to the increase. Salary expenditures reflect an increase in staffing resulting from adding two custodians to service additional space and additional food costs are budgeted due to the higher occupancy.

**University of Northern Iowa
Residence System Proposed Budget 2023-24**

	Budget 2022-23	Preliminary Budget 2023-24	Proposed Budget 2023-24
OPERATIONS			
Revenues	\$ 29,952,059	\$ 30,247,494	\$ 31,691,941
Expenditures for Operations	22,720,414	24,354,217	25,172,370
Net Revenues	7,231,645	5,893,277	6,519,571
% of Revenues	24.1%	19.5%	20.6%
Debt Service (due July 1)	5,019,131	4,111,831	4,111,831
Mandatory Transfers	300,000	300,000	300,000
Net After Debt Service & Mandatory Transfers	\$ 1,912,514	\$ 1,481,446	\$ 2,107,740
% of Revenues	6.4%	4.9%	6.7%
Debt Service Coverage Ratio	144%	143%	159%
University Overhead Payment	\$ 585,844	\$ 618,070	\$ 637,839
FUND BALANCES (June 30)			
Improvement Fund	\$ 300,000	\$ -	\$ -
System Fund	15,359,703	12,346,256	13,132,523
Subtotal--Voluntary Reserves	15,659,703	12,346,256	13,132,523
Bond Reserve Fund	4,562,801	4,562,801	4,562,801
Bond Construction Fund			
Subtotal--Mandatory Reserves	4,562,801	4,562,801	4,562,801
Total Fund Balances (June 30)	\$ 20,222,504	\$ 16,909,057	\$ 17,695,324
REVENUES AND EXPENDITURES DETAIL			
Revenues			
Contracts	\$ 26,516,375	\$ 26,493,441	\$ 27,940,344
Interest	380,000	380,000	380,000
Other Income	3,055,684	3,374,053	3,371,597
Total Revenues	\$ 29,952,059	\$ 30,247,494	\$ 31,691,941
Expenditures for Operations			
Salaries, Wages & Benefits	\$ 13,112,258	\$ 12,870,891	\$ 13,125,989
Cost of Food or Goods Sold	2,897,573	3,420,769	3,548,744
Other Operating Expense	2,204,667	3,075,470	3,497,275
Utilities	3,271,647	3,667,337	3,652,612
Repairs & Maintenance	1,234,269	1,319,750	1,347,750
Total Expenditures	\$ 22,720,414	\$ 24,354,217	\$ 25,172,370

FY 2024 BUDGET – BOARD OFFICE

The Board Office operating budget is supported by state appropriations and institutional support. The FY 2024 state appropriation of \$764,642 remained flat with FY 2023 and institutional reimbursements are consistent with last year’s budget.

BOARD OFFICE BUDGET

	<u>FY 2023</u>	<u>FY 2024</u>
Revenues		
State Appropriations	764,642	764,642
Institutional Reimbursements	3,637,150	3,636,710
Principal Demutualization	<u>2,440</u>	<u>2,648</u>
Total Revenue	4,404,232	4,404,000
Expenses		
Personnel & Board per diem	3,302,241	3,241,437
Travel	60,000	78,000
Office Supplies and Printing	50,000	30,000
Dues	40,305	45,000
Advertising	500	500
Communications	40,440	41,040
Outside Services & Repairs	118,400	136,500
State Audit	16,500	18,000
IT Services	55,000	68,805
Office Equipment & Furnishings	7,000	27,718
Office Space	131,400	137,000
Educational/Training Expense	30,000	30,000
Special Services	<u>552,446</u>	<u>550,000</u>
Total Expenses	4,404,232	4,404,000

FY 2024 BUDGET - LAKESIDE LABORATORY

The Iowa Lakeside Lab Regents Resource Center (Lakeside Lab) is owned by the state of Iowa and operated by the Board of Regents. Lakeside's 147-acre campus is located on scenic West Okoboji Lake, on Little Miller's Bay. Since 1909, the bay and adjacent natural areas serve as outdoor classrooms for Lakeside's university courses and outreach programs.

The mission of Lakeside Lab is to provide facilities and programming as a field station and community resource to support scientific education, research, and outreach programs of the Regents universities. Lakeside Lab's FY 2024 \$1.0 million budget is provided below.

IOWA LAKESIDE LABS REGENTS RESOURCE CENTER	FY23 Budget	FY24 Budget
REVENUE		
Regent university allocation	592,061	592,061
Room and Board	50,000	75,000
Center revenue	95,000	135,000
Friends & Other Support (grants)	190,130	205,950
Gifts (Indv/Foundation)	--	52,675
Carry forward	172,635	-44,310
TOTAL REVENUE	1,099,826	1,016,376
EXPENDITURES		
Salaries and benefits	663,723	663,566
Travel and hospitality	65,000	55,000
Supplies and Other	45,000	45,000
Utilities	85,000	92,000
Maintenance and repairs	161,253	87,810
Equipment	20,000	15,000
Marketing	2,000	1,000
Scholarship Expense	57,850	57,000
TOTAL EXPENDITURES	1,099,826	1,016,376