



University of Iowa Health Care

Presentation to

The Board of Regents, State of Iowa

June 10-11, 2009

Agenda



- Opening Remarks (Jean Robillard)
- CCOM Report (Paul Rothman)
- Epic Project Update (Kristy Walker, Daniel Fick, Doug Van Daele)
- Volume and Financial Performance (Ken Fisher)
- Expense Moderation (Ken Kates)





Carver College of Medicine Report

Paul Rothman, MD Dean, UI Carver College of Medicine

Kevin Campbell, PhD



Winner of the 2009

March of Dimes Prize in

Developmental Biology

Since 2002, 5 past recipients have gone on to win the Nobel Prize



François Abboud, MD



Recipient of the 2009 George M. Kober Medal

One of the highest awards in academic medicine



Charles Brenner named Biochemistry Head



- Professor of Genetics and of Biochemistry at Dartmouth Medical School (at Dartmouth since 2003)
- Ph.D. in cancer cell biology from Stanford University School of Medicine
- Fellow of the Leukemia Society of America at Brandeis University
- Research Interests: Function of genes inactivated in cancer development and metabolic pathways that respond to changes in glucose intake and regulate cell aging



ARRA Grant Applications



- UI Total ARRA Applications 338
- CCOM Total ARRA Applications 227 (67%)

- UI Funds Requested—\$209.8M
 - CCOM Funds Requested—\$148.1M (71%)

F.U.T.U.R.E. Program Update



<u>Fostering Undergraduate Talent – Uniting Research and Education</u>

Summer research fellowships (8 weeks) in laboratories at UI CCOM for 4 year lowa college faculty

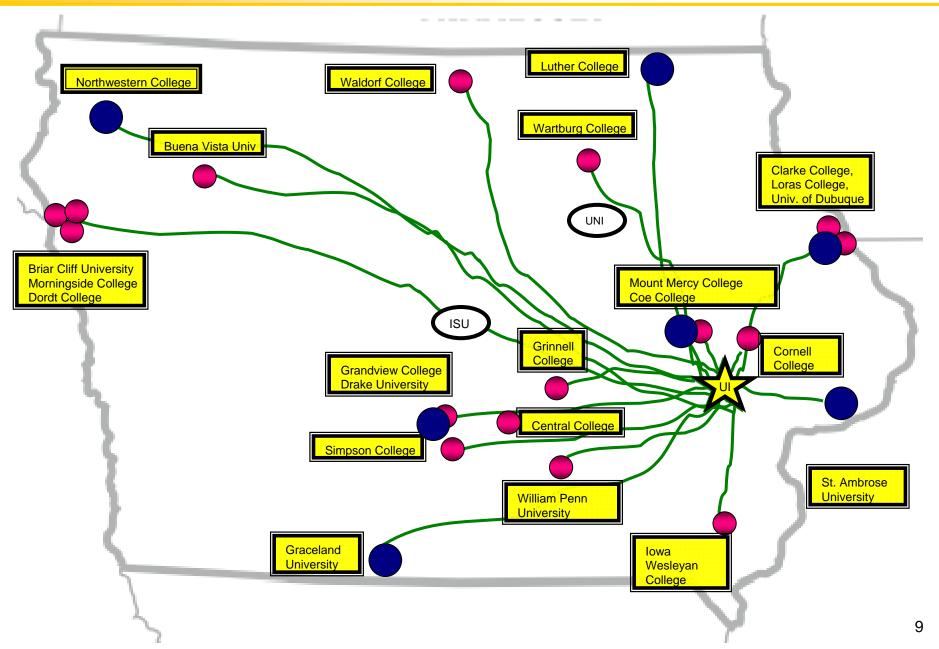
7 faculty fellows participating in 2009 representing the following Iowa colleges: Northwestern, Luther, Coe, Loras, Graceland, Drake, St. Ambrose



Madeline Shea, PhD

FUTURE in Biomedicine Connecting Iowa's Colleges to UI CCOM









Epic Project Update

Daniel Fick, MD Associate Chief Medical Officer

Doug Van Daele, MD Assistant Professor, Department of Otolaryngology

Kristy Walker
Director of Clinical Applications, Health Care Information Systems

Epic Project Update











Epic Go-Live: May 2, 2009



- Successful implementation of the following:
 - Inpatient / Outpatient / ETC clinical documentation and provider order entry
 - Specialty modules
 - Emergency Room
 - Labor & Delivery
 - Ophthalmology
 - Transplant
 - Patient Forms
 - Web Portal for Release of Information
 - New dictation / transcription system
 - Delayed cancer protocol management module
 - Additional content build
 - Additional clinical validation

Epic Go-Live: May 2, 2009



First week statistics

- Number of Users: 10,000+
- Clinic volume reduced by 24% to accommodate adjustments to new tools
- No change to inpatient volume
- 1236 submitted issues
 - High : 9%
 - Medium: 71%
 - Low : 12%
 - Optimization: 7%
 - Post May Go-live : 1%
- Electronic orders 140,262

Epic - Next Steps



- Optimize workflow
- Develop additional clinical content/reports
- Work with Epic to enhance product
- Continue training
- Extend functionality to other units (Optime, Simple Treatment Plans, Patient Forms)
- Rollout Web Portal Access
 - Link (Affiliate Access)
 - MyChart (Patient Access)
- Implement
 - Intra-operative Anesthesia/Orders/MAR
 - Blood Product Administration Tracking
 - Chart Deficiency Tracking



Gives patients easy access to their medical records



Test Results



Component Results	5
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Component	Your Value	Standard Range
HEMOGLOBIN	15	14-18 gm/dl
HEMATOCRIT	53	40-54 ml/dl
RBC	5	4.6-6.2 x10^6 cells/ul
MCV	88	80-100 fl/red cell
WBC	6000	5000-10000 /ul
NEUTROPHILS	3.2	1.7-7.0 X 10E9/L
LYMPHOCYTES	1	.9-2.9 X 10E9/L
MONOCYTES	.5	.39 X 10E9/L
EOSINOPHILS	.2	.055 X 10E9/L
BASOPHILS	.05	01 X 10E9/L
PLATELETS	200	150-450 X 10E9/L
MPV	9	7.6-10.8 fL

View Historical Results

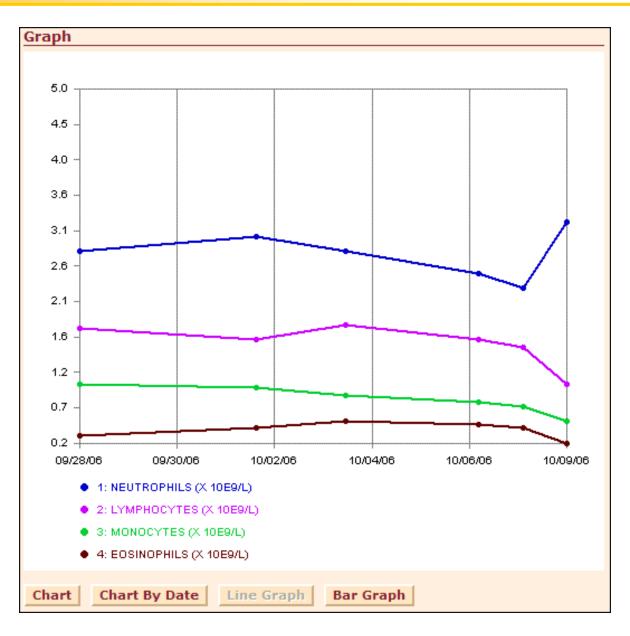
General Information

Resulted: 10/9/2006 3:35 PM

Ordered By: Ace, Tom

Graphing Test Results





Patient-Entered Flowsheets



Glucose Monitoring Weekly Summary

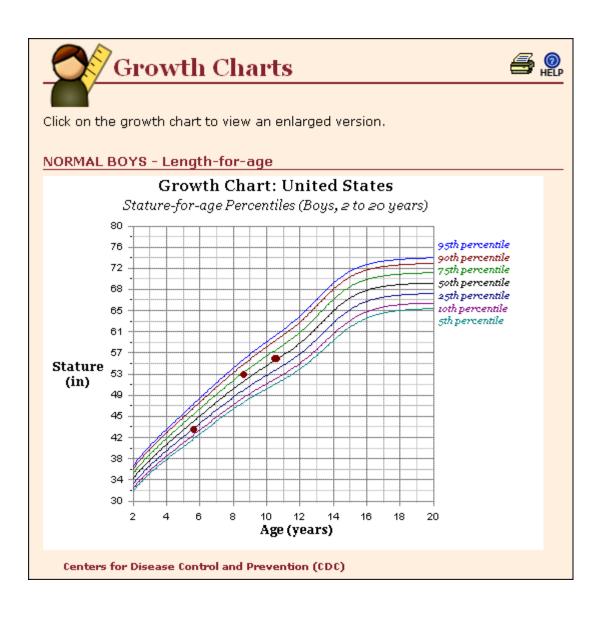
Go to <u>Glucose Monitoring</u> to view details.

Go to Add New Data to enter/edit readings.

	Break Before	fast After	Lunch Before After		Dinr Before	Night	
Average	97	113	88	111	107	115	107
Low	88	105	77	105	100	97	100
High	100	117	100	115	113	113	113
No. of Readings	10	10	8	9	9	11	11

Growth Charts

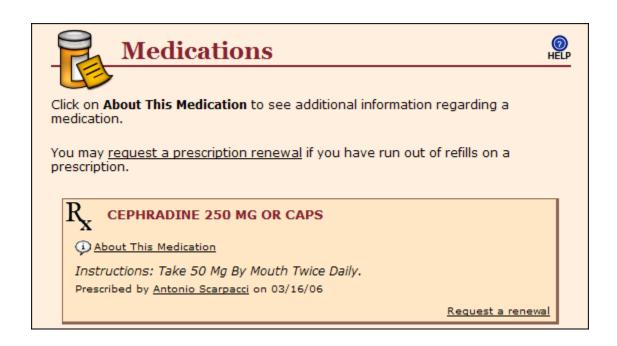




Medications



- Displays current medications
- Access to information concerning medications



Prescription Renewals





Request Rx Renewal



Thank you. Your prescription renewal request has been sent to your doctor or pharmacy.

Your Renewal Request

Prescriptions: WARFARIN SODIUM 5 MG OR TABS

FLUOXETINE HCL 20 MG PO TABS

Pharmacy: Jk Pharmacy

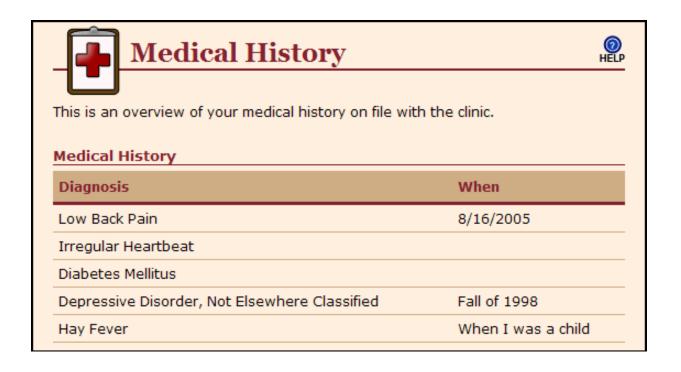
Message: Need these as soon as possible. Thanks.

Back to the Medications List

History Summaries



- Medical History
- Surgical History
- Family Medical history
- Social History
- Family Status







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ITY OF IOWA TH CARE

Welcome, Testfive Lab

MyChart

Current Admission

My Medical Record

Message Center

Appointments

My Family's Records

Billing & Insurance

▼Administrative

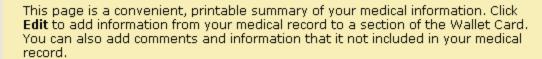
Administrative Information

Wallet Card

Terms and Conditions

Preferences

Wallet Card



Patient Information

Name: Testfive Lab

Address: 2250 150TH SOUTH ENGLISH, IA

52335

Phone (H): 319-444-4444

Medical Information Edit

Conditions: Kidney Transplant,

Encounter For Long-term (Current) Use Of Other Medications, Screen For

Colon Canc

Medications: Aspirin
Allergies: Penicillins

Note: Medical information may

have been changed by

patient.

Contacts Edit

PCP: Dan Fick

319-356-1616

Emergency: Florance NightenGale

319-343-1234

Insurance Information Edit

Payor: Red Cross
Plan: of Iowa

Member ID: 122-111-1111

Subscriber: Self

Back to the Home Page

Secure Messaging – Get Medical Advise



Get M	ledical Advice
All pieces of information	n are required to request medical advice.
Send a non-urgent me Expect a response wit	
From: Fritz D Hamn	nond
To the office of:	Clinic Advice Nurse
Subject:	Rash on Leg
Message:	
Make unavailable to	family members 🖺
3 days ago, and inday. It itches, l	the inside of my right leg. I noticed it about t's been getting more and more visible each but not a lot. r-the-counter med I can use for this? Or appointment?
Maximum 5000 character Attach photo: Send Cancel	Browse

Look at Past Appointments





Upcoming Appointments





Appointment Details



General Information

What: Consult with <u>Thomas P.Q.F. Baden Powell MD</u>
When: Wednesday, Mar 15 2006 4:15 pm (30 mins.)
Where: Initial Department 1 (WI Harbor Prairie East)

555 Epic Way Building 101 West Wing Unit AAB

MADISON, WI 53717 Driving directions

Phone: 608-555-5555

Usually, clinic staff will telephone you a few days before your appointment to confirm. If you choose to confirm online, we will not call.

Confirm This Appointment

History Questionnaires

Save time at the doctor's office by filling out this questionnaire now.

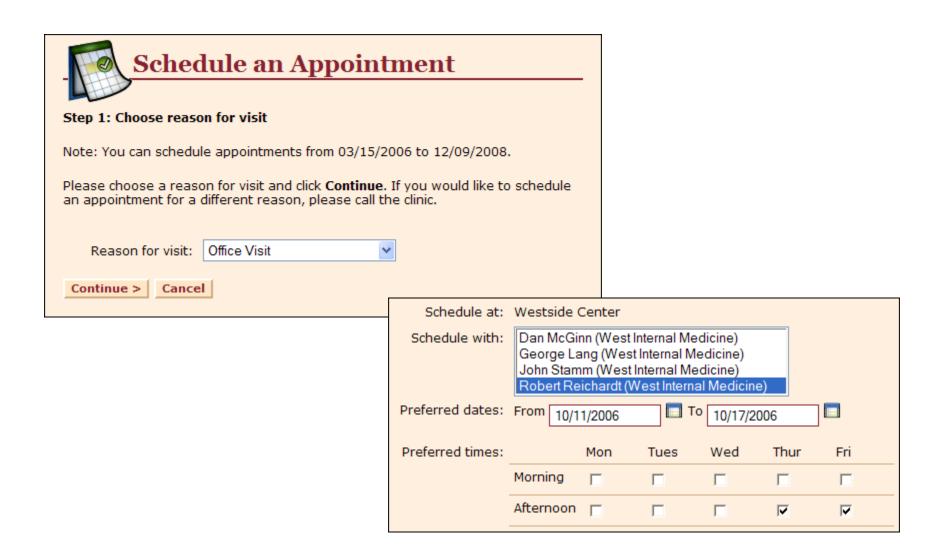
LEast Family Practice History Questionnaire (You have already submitted this questionnaire.)

Appointment Instructions

Please make sure patient arrives 5 minutes early to fill out any necessary paperwork before the appointment.

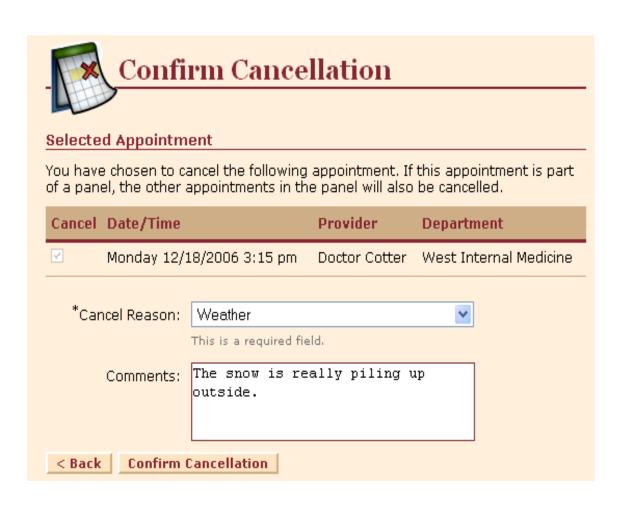
Schedule an Appointment





Cancel Appointments

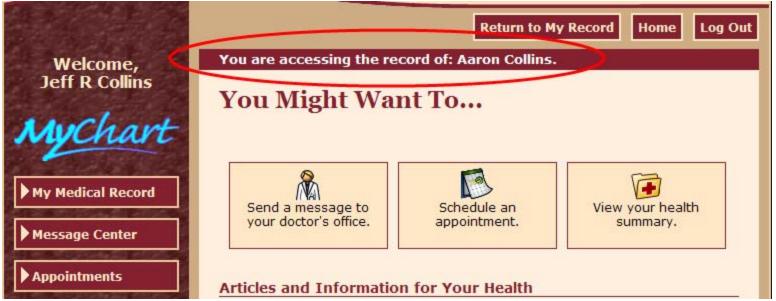




Proxy Access











Volume and Financial Performance

Ken Fisher
Associate Vice President for Finance and CFO, UI Hospitals and Clinics

Volume Indicators

July 2008 through April 2009



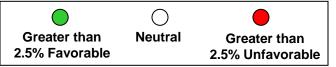
Operating Review (YTD)	Actual	Budget	Prior Year	Variance to Budget	% Variance to Budget	Variance to Prior Year	% Variance to Prior Year
Discharges	24,742	25,034	24,414	(292)	-1.2%	327	1.3% 🔘
Patient Days	163,173	160,437	159,964	2,736	1.7%	3,209	2.0% 🔘
Length of Stay	6.62	6.42	6.57	0.20	3.1%	0.05	0.7% 🔘
Average Daily Census	536.75	527.75	524.47	9.00	1.7%	12.28	2.3% 🔾
Surgeries – Inpatient	9,034	10,608	9,224	(1,574)	-14.8%	(190)	-2.1% 🔘
Surgeries – Outpatient	10,803	9,864	9,535	939	9.5%	1,268	13.3%
Emergency Treatment Center Visits	40,518	37,368	36,130	3,150	8.4%	4,388	12.1%
Outpatient Clinic Visits	620,879	609,940	586,641	10,939	1.8%	34,238	5.8%
Case Mix	1.8232	1.7722	1.7720	0.0510	2.9%	0.0512	2.9%
Medicare Case Mix	2.0527	1.9188	1.9265	0.1339	7.0%	0.1262	6.6%

Greater than 2.5% Favorable	O Neutral	Greater than 2.5% Unfavorable
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Discharges by Type July 2008 through April 2009



Operating Review (YTD)	Actual	Budget	Prior Year	Variance to Budget	% Variance to Budget	Variance to Prior Year	% Variance to Prior Year
Adult Medical	7,780	8,328	7,691	(548)	-6.6%	89	1.2%
Adult Surgical	11,362	10,934	10,573	428	3.9%	789	7.5%
Adult Psych	1,888	1,904	1,855	(16)	-0.8%	33	1.8%
Subtotal – Adult	21,030	21,166	20,119	(136)	-0.6%	911	4.5%
Pediatric Medical	2,554	2,730	3,196	(176)	-6.5%	(642)	-20.1%
Pediatric Surgical	138	139	121	(1)	-0.7%	17	14.1%
Pediatric Critical Care	645	652	631	(7)	-1.1%	14	2.2%
Pediatric Psych	375	347	348	28	8.1%	27	7.8%
Subtotal – Pediatrics w/o newborn	3,712	3,868	4,296	(156)	-4.0%	(584)	-13.6%
Newborn	1,103	1,056	1,034	47	4.5%	69	6.7%
TOTAL w/o Newborn	24,742	25,034	24,415	(292)	-1.2% 〇	327	1.3%



Discharge Days by Type





Operating Review (YTD)	Actual	Budget	Prior Year	Variance to Budget	% Variance to Budget	Variance to Prior Year	% Variance to Prior Year
Adult Medical	45,150	42,460	42,503	2,690	6.3%	2,647	6.2%
Adult Surgical	62,297	60,914	58,562	1,383	2.3% 🔾	3,735	6.4%
Adult Psych	20,451	18,897	19,965	1,554	8.2%	486	2.4% 🔾
Subtotal – Adult	127,898	122,271	121,030	5,627	4.6%	6,868	5.7%
Pediatric Medical	14,043	16,207	17,997	(2,164)	-13.4%	(3,954)	-22.0%
Pediatric Surgical	1,373	1,411	1,253	(38)	-2.7%	120	9.6%
Pediatric Critical Care	16,999	17,706	16,854	(707)	-4.0%	145	0.9%
Pediatric Psych	3,356	2,663	3,088	693	26.0%	268	8.7%
Subtotal – Pediatrics w/o newborn	35,771	37,987	39,192	(2,216)	-5.8%	(3,421)	-8.8%
Newborn	2,600	2,416	2,445	184	7.6%	155	6.3%
TOTAL w/o Newborn	163,669	160,258	160,222	3,411	2.1% 🔾	3,447	2.2%

Neutral

Greater than

2.5% Unfavorable

Greater than

2.5% Favorable

Average Length of Stay by Type





Operating Review (YTD)	Actual	Budget	Prior Year	Variance to Budget	% Variance to Budget	Variance to Prior Year	% Variance to Prior Year
Adult Medical	5.80	5.10	5.53	0.70	13.7%	0.27	4.9%
Adult Surgical	5.48	5.57	5.54	(0.09)	-1.6%	(0.06)	-1.1%
Adult Psych	10.83	9.93	10.76	0.90	9.1%	0.07	0.7%
Subtotal – Adult	6.08	5.78	6.02	0.30	5.2%	0.06	1.0%
Pediatric Medical	5.50	5.94	5.63	(0.44)	-7.4%	(0.13)	-2.3%
Pediatric Surgical	9.95	10.17	10.36	(0.22)	-2.2% 🔾	(0.41)	-4.0%
Pediatric Critical Care	26.36	27.18	26.71	(0.82)	-3.0%	(0.35)	-1.3%
Pediatric Psych	8.95	7.67	8.87	1.28	16.7%	0.08	0.9%
Subtotal – Pediatrics w/o newborn	9.64	9.82	9.12	(0.18)	-1.8%	0.52	5.7%
Newborn	2.36	2.29	2.36	0.07	3.1%	0.00	0.0%
TOTAL w/o Newborn	6.62	6.40	6.56	0.22	3.4%	0.06	0.9%

Greater than Neutral Greater than 2.5% Favorable 2.5% Unfavorable

Outpatient Surgeries – by Clinical Department





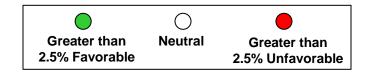
Operating Review (YTD)	Actual	Budget	Prior Year	Variance to Budget	% Variance to Budget	Variance to Prior Year	% Variance to Prior Year
Cardiothoracic	61	38	56	23	59.0%	5	8.9%
Dentistry	476	301	421	175	58.4%	55	13.1%
Dermatology	35	51	41	(16)	-31.7%	(6)	-14.6%
General Surgery	1,488	1,118	1,290	370	33.1%	198	15.3%
Gynecology	540	522	541	18	3.5%	(1)	-0.2% 🔘
Internal Medicine	2	8	8	(6)	-74.7%	(6)	-74.7%
Neurosurgery	276	57	80	219	381.9%	196	245.0%
Ophthalmology	2,762	2,738	2,492	24	0.9%	270	10.8%
Orthopedics	2,424	2,354	2,224	70	3.0%	200	9.0%
Otolaryngology	1,636	1,375	1,441	261	19.0%	195	13.5%
Pediatrics	4	8	6	(4)	-50.0%	(2)	-33.3%
Radiology - Interventional	1	0	0	1	100.0%	1	100.0%
Urology w/ Procedure Ste.	1,098	1,294	935	(196)	-15.2%	163	17.4%
Total	10,803	9,864	9,535	939	9.5%	1,268	13.3%

Greater than Neutral Greater than 2.5% Favorable 2.5% Unfavorable

Inpatient Surgeries – by Clinical Department July 2008 through April 2009



Operating Review (YTD)	Actual	Budget	Prior Year	Variance to Budget	% Variance to Budget	Variance to Prior Year	% Variance to Prior Year
Cardiothoracic	890	852	760	38	4.5%	130	17.1%
Dentistry	129	158	134	(29)	-18.2%	(5)	-3.7%
General Surgery	2,279	2,689	2,339	(410)	-15.2%	(60)	-2.6%
Gynecology	673	754	646	(81)	-10.7%	27	4.2%
Neurosurgery	1,392	1,669	1,495	(277)	-16.6%	(103)	-6.9%
Ophthalmology	124	154	122	(30)	-19.2%	2	1.6% 🔘
Orthopedics	2,250	2,669	2,314	(419)	-15.7%	(64)	-2.8%
Otolaryngology	655	827	717	(172)	-20.8%	(62)	-8.6%
Pediatrics	1	0	0	1	100.0%	1	100.0%
Radiology - Interventional	6	0	0	6	100.0%	6	100.0%
Urology w/ Procedure Ste.	635	836	697	(201)	-24.1%	(62)	-8.9%
Total	9,034	10,608	9,224	(1,574)	-14.8%	(190)	-2.1% 🔘

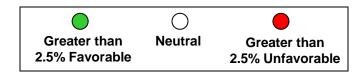


Emergency Treatment Center

July 2008 through April 2009



Operating Review (YTD)	Actual	Budget	Prior Year	Variance to Budget	% Variance to Budget	Variance to Prior Year	% Variance to Prior Year
ETC Visits	40,518	37,368	36,130	3,150	8.4%	4,388	12.1%
ETC Admits	10,770	10,194	9,709	576	5.6%	1,061	10.9%
Conversion Factor	26.6%	27.3%	26.9%		-2.6%		-1.1%
ETC Admits / Total Admits	43.7%	40.8%	39.9%		7.1%		9.5%



Clinic Visits by Clinical Department



July 2008 through April 2009

Operating Review (YTD)	Actual	Budget	Prior Year	Variance to Budget	% Variance to Budget	Variance to Prior Year	% Variance to Prior Year
Anesthesia	12,073	14,008	14,038	(1,935)	-13.8%	(1,965)	-14.0%
CDD	6,255	5,771	5,846	484	8.4%	409	7.0%
Clinical Research	6,993	6,664	6,755	329	4.9%	238	3.5%
Dermatology	20,744	21,433	20,464	(689)	-3.2%	280	1.4% 🔘
ETC	40,518	37,178	34,000	3,340	9.0%	6,518	19.2%
Employee Health Clinic	13,879	14,109	13,712	(230)	-1.6%	167	1.2% 🔘
Family Care Center	82,397	89,155	84,361	(6,758)	-7.6%	(1,964)	-2.3% 🔘
General Surgery	22,074	22,147	22,198	(73)	-0.3%	(124)	-0.6% 🔘
Hospital Dentistry	19,623	20,405	19,321	(782)	-3.8%	302	1.6% 🔘
Internal Medicine	95,229	90,532	88,950	4,697	5.2%	6,279	7.1%
Iowa Care Clinic	12,631	5,360	6,299	7,271	135.7%	6,332	100.5%
Neurology	13,897	13,111	13,172	786	6.0%	725	5.5%
Neurosurgery	7,684	7,476	7,578	208	2.8%	106	1.4% 🔘
Obstetrics/Gynecology	59,173	55,818	54,420	3,355	6.0%	4,753	8.7%
Ophthalmology	56,814	62,450	52,773	(5,636)	-9.0%	4,041	7.7%
Orthopedics	44,265	44,170	43,612	95	0.2%	653	1.5% 🔘
Otolaryngology	23,594	23,072	22,607	522	2.3%	987	4.4%
Pediatrics	32,484	28,673	28,384	3,811	13.3%	4,100	14.4%
Psychiatry	34,511	33,212	32,962	1,299	3.9%	1,549	4.7%
Thoracic – Cardio Surgery	2,223	1,885	1,837	338	17.9%	386	21.0%
Urology	13,404	12,821	12,724	583	4.6%	680	5.3%
Other	414	490	628	(76)	-15.6%	(214)	-34.1%
Total	620,879	609,940	586,641	10,939	1.8%	34,238	5.8%

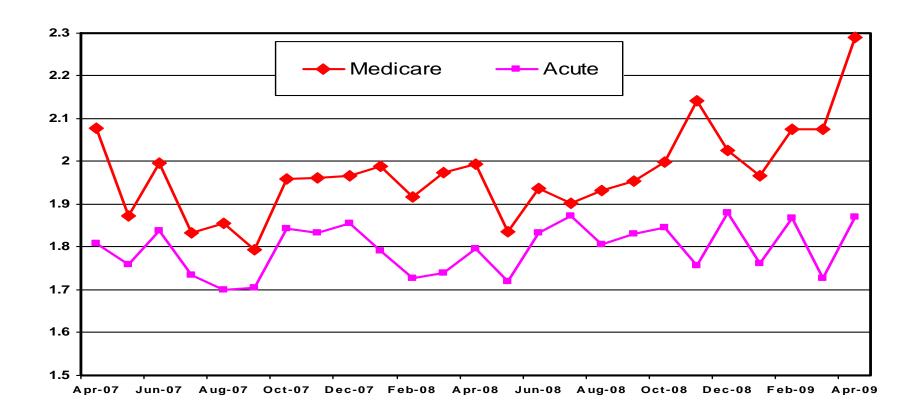
Greater than 2.5% Favorable

O Neutral

Greater than 2.5% Unfavorable

Case Mix Index





UIHC Comparative Financial Results

Fiscal Year to Date April 2009



NET REVENUES:	Actual	Declarat	Dalay Wasa	Variance to	% Variance to	Variance to	% Variance to
	Actual	Budget	Prior Year	Budget	Budget	Prior Year	Prior Year
Patient Revenue	\$735,771	\$760,886	\$679,014	(\$25,115)	-3.3%	\$56,757	8.4%
Appropriations	5,754	5,848	11,707	(94)	-1.6%	(5,953)	-50.9%
Other Operating Revenue	38,547	35,937	35,701	2,610	7.3%	2,846	8.0%
Total Revenue	\$780,072	\$802,671	\$726,422	(\$22,599)	-2.8%	\$53,650	7.4%
EXPENSES:							
Salaries and Wages	\$422,014	\$416,988	\$371,485	\$5,026	1.2%	\$50,529	13.6%
General Expenses	303,552	299,414	274,005	4,138	1.4%	29,547	10.8%
Operating Expense before Capital	\$725,566	\$716,402	\$645,490	\$9,164	1.3%	\$80,079	12.4%
Cash Flow Operating Margin	\$54,506	\$86,269	\$80,932	(\$31,763)	-36.8%	(\$26,426)	-32.7%
Capital- Depreciation and Amortization	59,456	60,117	56,323	(661)	-1.1%	3,133	5.6%
Total Operating Expense	\$785,022	\$776,519	\$701,813	\$8,503	1.1%	\$83,209	11.9%
Operating Income	(\$4,950)	\$26,152	\$24,609	(\$31,102)	-118.9%	(\$29,559)	-120.1%
Operating Margin %	-0.6%	3.3%	3.4%	<u> </u>	-3.9%		-4.0%
Gain (Loss) on Investments	(11,408)	14,291	12,473	(25,699)	-179.8%	(23,881)	-191.5%
Other Non-Operating	(4,302)	(3,037)	(1,709)	(1,265)	41.7%	(2,593)	151.7%
Net Income	(\$20,660)	\$37,406	\$35,373	(\$58,066)	-155.2%	(\$56,033)	-158.4%
Net Margin %	-2.7%	4.6%	4.8%		-7.3%		-7.5%

UIHC Comparative Financial Results



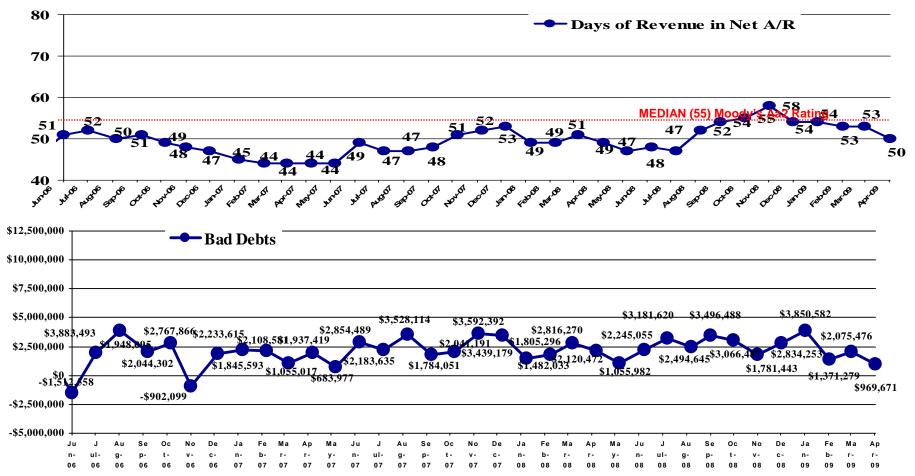


NET REVENUES:	Actual	Budget	Prior Year	Variance to Budget	% Variance to Budget	Variance to Prior Year	% Variance to Prior Year
Patient Revenue	\$75,001	\$77,058	\$68,400	(\$2,057)	-2.7%	\$6,601	9.7%
Appropriations	543	585	1,171	(42)	-7.2%	(628)	-53.6%
Other Operating Revenue	3,957	3,615	3,557	342	9.5%	400	11.3%
Total Revenue	\$79,501	\$81,258	\$73,128	(\$1,757)	-2.2%	\$6,373	8.7%
EXPENSES:							
Salaries and Wages	\$41,474	\$42,267	\$37,791	(\$793)	-1.9%	\$3,683	9.8%
General Expenses	31,348	29,702	30,575	1,646	5.5%	773	2.5%
Operating Expense before Capital	\$72,822	\$71,969	\$68,366	\$853	1.2%	\$4,456	6.5%
Cash Flow Operating Margin	\$6,679	\$9,289	\$4,762	(\$2,610)	-28.1%	(\$1,917)	40.3%
Capital- Depreciation and Amortization	6,395	6,011	5,918	384	6.4%	477	8.1%
Total Operating Expense	\$79,217	\$77,980	\$74,284	\$1,237	1.6%	\$4,933	6.6%
Operating Income	\$284	\$3,278	(\$1,156)	(\$2,994)	-91.3%	\$1,440	-124.6%
Operating Margin %	0.4%	4.0%	-1.6%		-3.6%		2.0%
Gain (Loss) on Investments	6,670	1,429	(2,213)	5,241	366.7%	8,883	-401.4%
Other Non-Operating	(815)	(304)	(105)	(511)	168.1%	(710)	676.2%
Net Income	\$6,139	\$4,403	(\$3,474)	\$1,736	39.4%	\$9,613	-276.7%
Net Margin %	7.1%	5.3%	-4.9%		1.8%		12.0%

Comparative Accounts Receivable at April 30, 2009



	June 30, 2007	June 30, 2008	April 30, 2009
Net Accounts Receivable	\$101,254,328	\$111,208,325	\$124,430,881
Net Days in AR	49	48	50







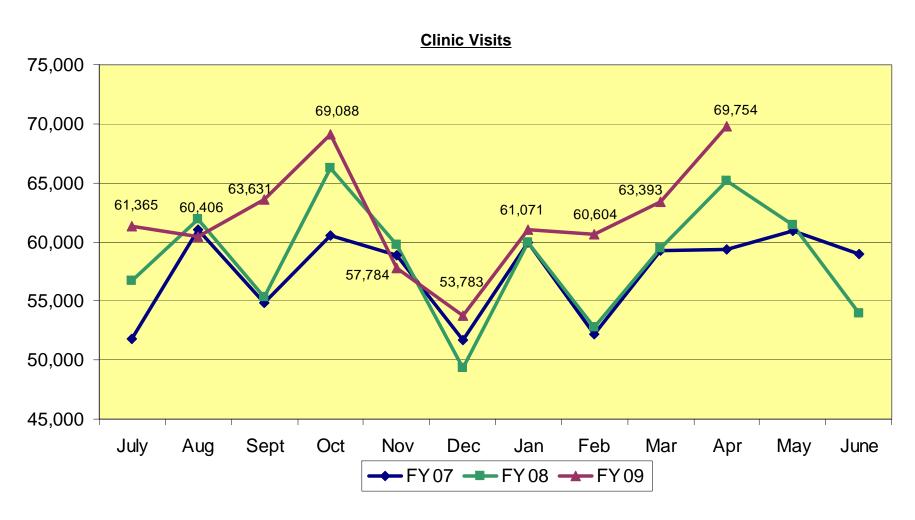
Expense Moderation

Ken Kates Associate Vice President and CEO, UI Hospitals and Clinics

Clinic Visits by Month



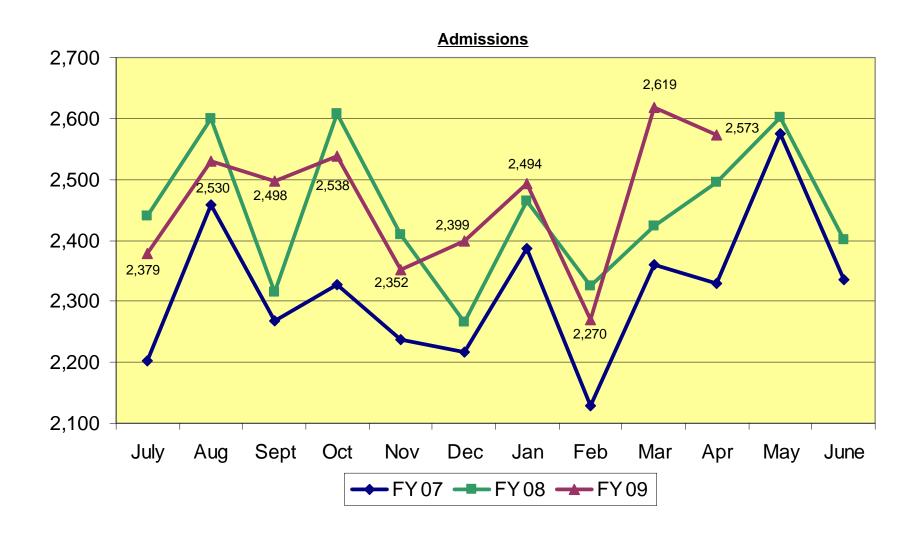
Following March's record admissions and patient days, the outpatient clinics experienced their busiest month ever in April.



Admissions by Month



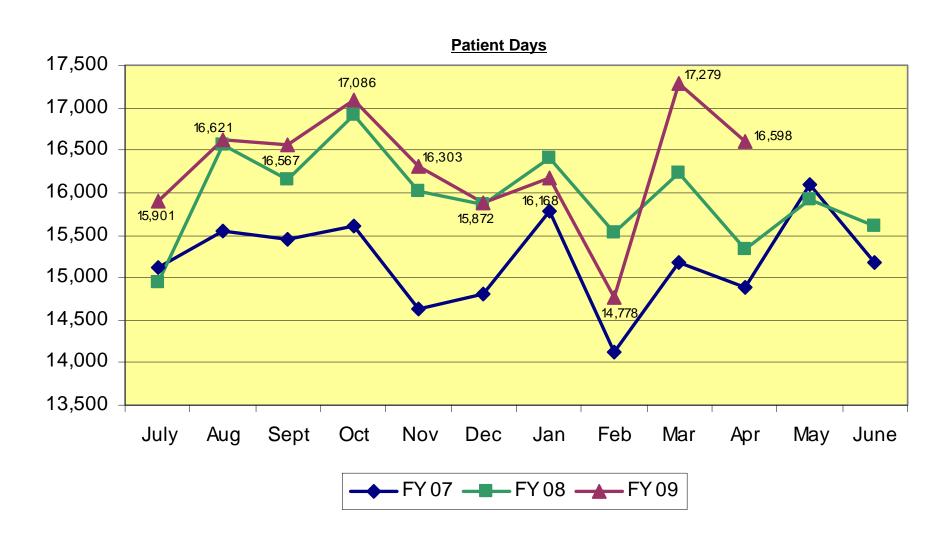
Inpatient admissions in April continued to be high – the second busiest month of the fiscal year.



Patient Days by Month



Patient days, while down four percent from March, remained strong in April.

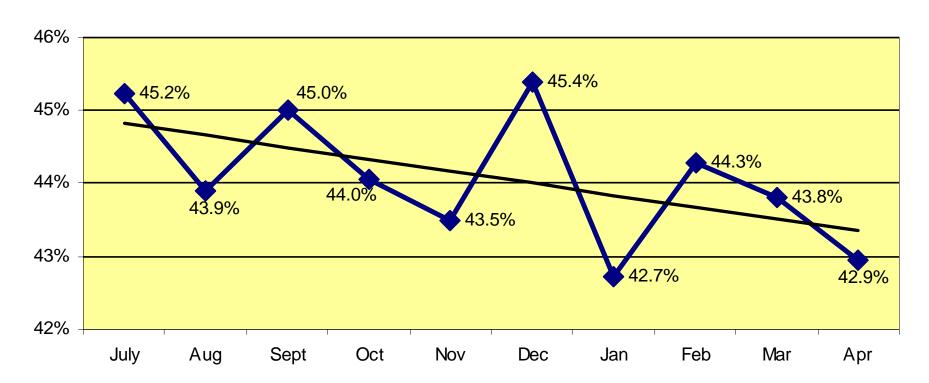


Net Patient Revenues as a % of Gross Charges



Net patient revenues continue to decline as a percent of gross charges. This is driven primarily by decreasing reimbursement rates, payer mix and/or case type changes. On an annualized basis, a one percentage point decline equals \$20 million less net patient revenues.

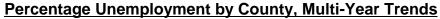
Net Patient Revenues as a % of Gross Charges

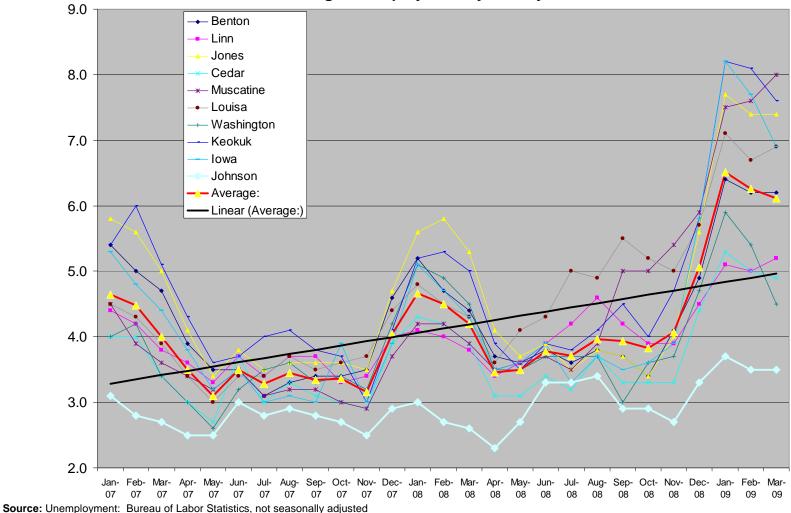


Unemployment Percentage – Surrounding Counties



Tracking unemployment percentages of Johnson and the nine surrounding counties of UIHC shows recently reported rates at higher levels compared to previous periods. Employment status is an expected predictor of health insurance coverage.





Total Operating Expenses (Before Interest & Depreciation)



Operating expenses are up slightly in April driven primarily by increased utility and supply expenses.

Total Operating Expenses (Before Interest & Depreciation)

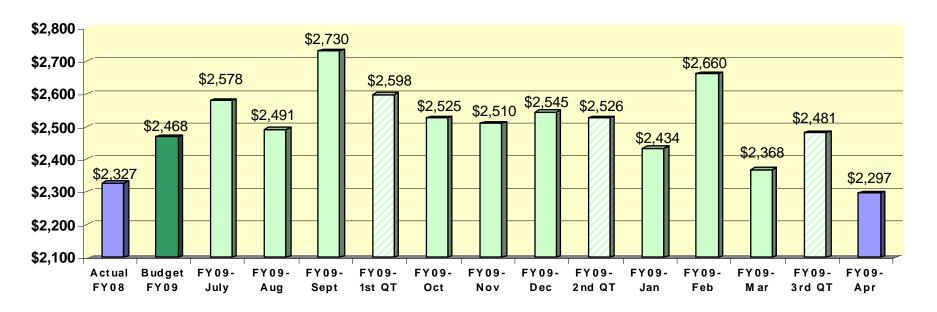


Total Operating Expenses per Adjusted Patient Day



Because of high volumes and continued focus on managing expenses, total operating expenses per adjusted patient day continue to improve.

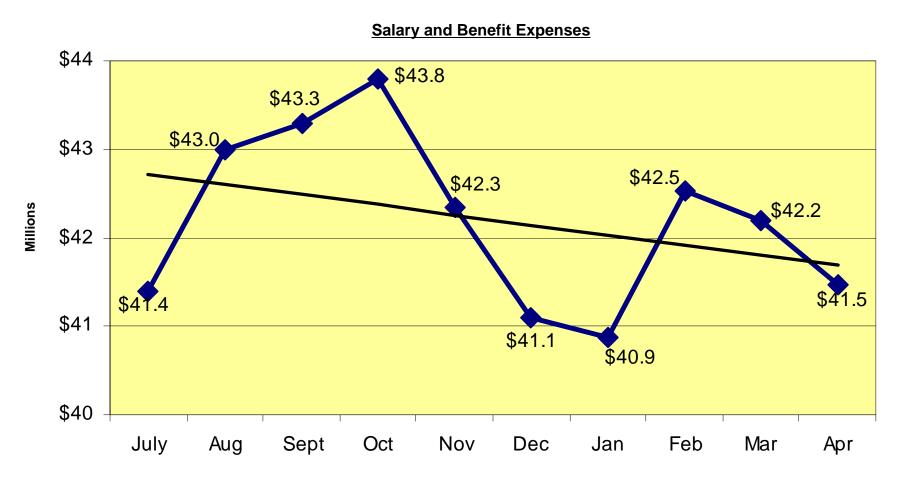
Total Operating Expenses per Adjusted Patient Day



Salary and Benefit Expenses



Our focus on flexing staffing levels based on patient activity and internal hiring wherever appropriate to fill vacant positions have resulted in continued improvements in labor costs.

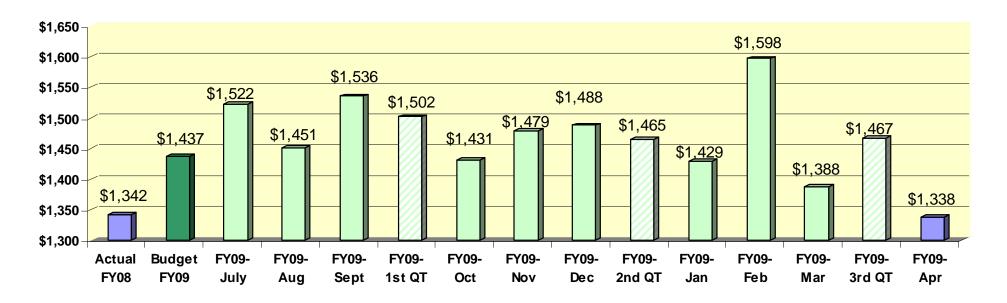


Salary and Benefit Expenses per Adjusted Patient Day



Salary and benefit expenses per adjusted patient day in April are at lower levels than in FY 08.

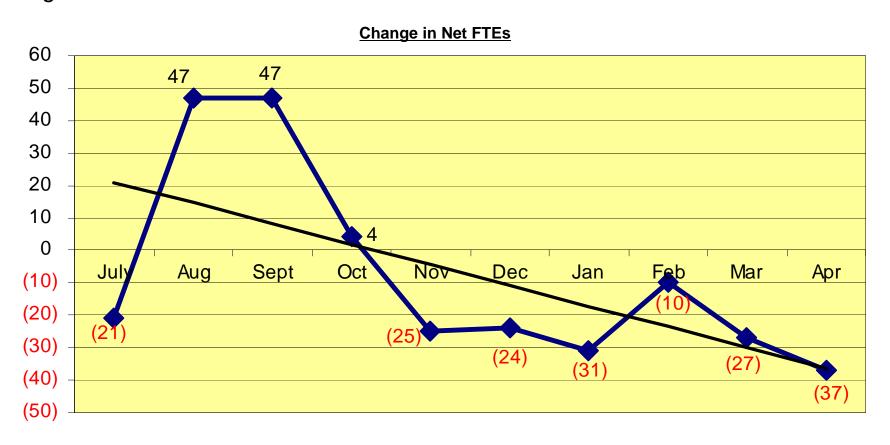
Salary and Benefit Expenses per Adjusted Patient Day



Change in Net FTEs (Staff and Students)



Continuing to fill open positions with existing staff whenever possible has allowed us to experience a decrease of 154 net FTEs coming into the organization since October.

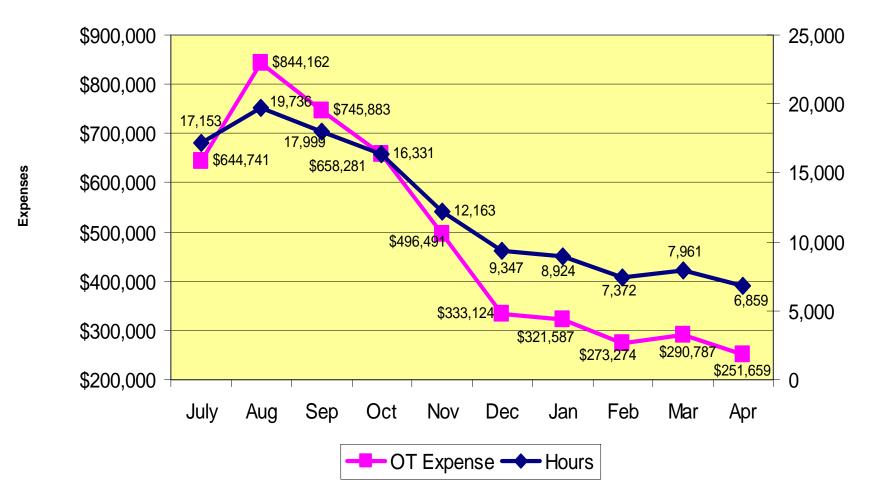


Overtime Hours and Expenses



Management's focus on reducing premium time has resulted in lower overtime hours and expenses.

Overtime Hours and Expenses



Paid FTEs



By improving hiring practices, decreasing use of overtime, and more efficiently matching staffing levels to patient volumes, we have seen a decrease in paid FTEs.





Other Operating Expenses



The increase in other operating expenses in April was primarily due to higher utility and supply costs.

Other Operating Expenses



Other Operating Expenses per Adjusted Patient Day



Other operating expenses per adjusted patient day in April are at the lowest levels this fiscal year, and lower than last fiscal year's average.

Other Operating Expenses per Adjusted Patient Day

