Contact: Andrea Anania

MODIFICATION OF FINANCIAL INSTITUTIONS, BROKERAGE FIRMS, AND MONEY MARKET MUTUAL FUNDS

<u>Action Requested</u>: For the University of Iowa, recommend that the Board approve the addition of Bankers Trust with a maximum deposit of \$30,000,000.

Executive Summary: <u>Regent Policy Manual</u> §7.08J requires that changes in investment relationships be reviewed by the Audit/Compliance and Investment Committee and approved by the Board before institutions are permitted to use their services.

Financial Institutions – <u>lowa Code</u> §12C.2 requires that the Board of Regents approve financial institutions that serve as depositories of its public funds. Approval must be entered by written resolution or order into the Board's minutes, distinctly naming each approved depository and specifying the maximum amount which may be kept on deposit. Below are the Board-approved financial institutions. Approval is requested for the proposed changes as shown below:

UNIVERSITY OF IOWA	MAXIMUM DEPOSIT	LOCATION
Wells Fargo Bank	\$775,000,000	lowa
U.S. Bank	\$550,000,000	Iowa
Bank of America	\$500,000,000	lowa
Bank of the West	\$150,000,000	lowa
Great Western Bank	\$50,000,000	Iowa
Bankers Trust	<u>\$30,000,000</u>	<u>lowa</u>
Dubuque Bank & Trust	\$30,000,000	Iowa
Hills Bank & Trust Company	\$30,000,000	lowa
Midwest <i>One</i> Bank	\$30,000,000	lowa
Regions Bank	\$30,000,000	lowa
University of Iowa Community Credit Union	\$30,000,000	lowa
West Bank	\$30,000,000	lowa
City State NXT Bank (name change)	\$1,000,000	Iowa
Wells Fargo Bank ¹		Minnesota
Wells Fargo Bank ²		Ohio
IOWA STATE UNIVERSITY	MAXIMUM DEPOSIT	LOCATION
Iowa State University Bankers Trust, Des Moines	<u>MAXIMUM DEPOSIT</u> \$150,000,000	LOCATION Iowa
Bankers Trust, Des Moines	\$150,000,000	lowa
Bankers Trust, Des Moines Bank of America	\$150,000,000 \$100,000,000	lowa lowa
Bankers Trust, Des Moines Bank of America Bank of the West	\$150,000,000 \$100,000,000 \$50,000,000 \$100,000,000 \$100,000,000	lowa lowa lowa
Bankers Trust, Des Moines Bank of America Bank of the West U.S. Bank	\$150,000,000 \$100,000,000 \$50,000,000 \$100,000,000	lowa lowa lowa lowa
Bankers Trust, Des Moines Bank of America Bank of the West U.S. Bank Wells Fargo Bank Great Western Bank First National Bank, Ames	\$150,000,000 \$100,000,000 \$50,000,000 \$100,000,000 \$100,000,000	lowa lowa lowa lowa lowa lowa lowa
Bankers Trust, Des Moines Bank of America Bank of the West U.S. Bank Wells Fargo Bank Great Western Bank	\$150,000,000 \$100,000,000 \$50,000,000 \$100,000,000 \$100,000,000 \$100,000,000	lowa lowa lowa lowa lowa lowa
Bankers Trust, Des Moines Bank of America Bank of the West U.S. Bank Wells Fargo Bank Great Western Bank First National Bank, Ames	\$150,000,000 \$100,000,000 \$50,000,000 \$100,000,000 \$100,000,000 \$100,000,000	lowa lowa lowa lowa lowa lowa lowa
Bankers Trust, Des Moines Bank of America Bank of the West U.S. Bank Wells Fargo Bank Great Western Bank First National Bank, Ames Wells Fargo Bank ¹ <u>UNIVERSITY OF NORTHERN IOWA</u>	\$150,000,000 \$100,000,000 \$50,000,000 \$100,000,000 \$100,000,000 \$25,000,000 <u>MAXIMUM DEPOSIT</u>	lowa lowa lowa lowa lowa lowa Minnesota
Bankers Trust, Des Moines Bank of America Bank of the West U.S. Bank Wells Fargo Bank Great Western Bank First National Bank, Ames Wells Fargo Bank ¹	\$150,000,000 \$100,000,000 \$50,000,000 \$100,000,000 \$100,000,000 \$100,000,000 \$25,000,000	Iowa Iowa Iowa Iowa Iowa Iowa Minnesota
Bankers Trust, Des Moines Bank of America Bank of the West U.S. Bank Wells Fargo Bank Great Western Bank First National Bank, Ames Wells Fargo Bank ¹ <u>UNIVERSITY OF NORTHERN IOWA</u> Wells Fargo Bank	\$150,000,000 \$100,000,000 \$50,000,000 \$100,000,000 \$100,000,000 \$100,000,000 \$25,000,000 <u>MAXIMUM DEPOSIT</u> \$30,000.000	lowa lowa lowa lowa lowa lowa Minnesota <u>LOCATION</u> lowa
Bankers Trust, Des Moines Bank of America Bank of the West U.S. Bank Wells Fargo Bank Great Western Bank First National Bank, Ames Wells Fargo Bank ¹ <u>UNIVERSITY OF NORTHERN IOWA</u> Wells Fargo Bank Regions Bank U.S. Bank	\$150,000,000 \$100,000,000 \$50,000,000 \$100,000,000 \$100,000,000 \$25,000,000 <u>MAXIMUM DEPOSIT</u> \$30,000,000 \$30,000,000	lowa lowa lowa lowa lowa lowa lowa <u>lowa</u> <u>LOCATION</u> lowa lowa
Bankers Trust, Des Moines Bank of America Bank of the West U.S. Bank Wells Fargo Bank Great Western Bank First National Bank, Ames Wells Fargo Bank ¹ <u>UNIVERSITY OF NORTHERN IOWA</u> Wells Fargo Bank Regions Bank	\$150,000,000 \$100,000,000 \$50,000,000 \$100,000,000 \$100,000,000 \$25,000,000 <u>MAXIMUM DEPOSIT</u> \$30,000,000 \$30,000,000	lowa lowa lowa lowa lowa lowa Minnesota <u>LOCATION</u> lowa lowa lowa

Continued on the following page.

IOWA SCHOOL FOR THE DEAF	<u>Махімим Deposit</u>	Location
U.S. Bank	\$3,000,000	Iowa
Wells Fargo Bank ²		Iowa
IOWA BRAILLE AND SIGHT SAVING SCHOOL		
Regions Bank	\$1,600,000	lowa
U.S. Bank	\$350,000	Iowa

1. Custodial Account.

2. Controlled Disbursement Account.

Note: Maximum deposit amounts are not required for custodial and controlled disbursement accounts.

Brokerage Firms – Once Board approval is granted, brokerage firms may be used by all Regent institutions. Below are the Board-approved brokerage firms. No changes are proposed.

- D.A. Davidson & Co.
- Morgan Stanley Smith Barney
- Piper Jaffray, & Co.
- Raymond James & Associates
- RBC Wealth Management
- Wells Fargo Brokerage Services LLC

Disclosures – With respect to the financial institutions and brokerage firms listed in this memorandum, the: (1) Regents; (2) University Presidents, Vice Presidents of Business and Finance, and Treasurers; and (3) Special Schools Superintendent and Director of Business Operations disclose the following:

- Regent Downer is a shareholder of: (1) Midwest One Financial Group, holding company for MidwestOne Bank, N.A. of Iowa City; (2) U.S. Bancorporation, the parent company of U.S. Bank; and (3) Hills Bancorporation, holding company for Hills Bank and Trust Company. He also periodically performs legal services for Hills Bancorporation and MidwestOne Bank. Regent Downer has a renewal of credit at MidWestOne Bank. N.A. Regent Downer is also a Class B shareholder in Berkshire, Hathaway, Inc., owner of MidAmerican Energy.
- SUI President Sally Mason is a shareholder of Midwest One Bank.
- ISU President Steven Leath is a member of the Board of Directors of Bankers Trust of Des Moines.
- ISU Vice President Warren R. Madden is a shareholder of Ames National Corporation (ANC) and member of the Boards of Directors of ANC and First National Bank (FNB), Ames. ANC is a holding company that fully owns five banks, including First National Bank, Ames, which is on the list of financial institutions on page 1; the other four are not authorized to do business with the Regents institutions. Vice President Madden reports that ISU's Treasurer handles all decisions regarding activities or relationships when these institutions are involved; he is not involved.
- UNI President Bill Ruud is a member of the Board of Directors of Midwest One Financial Group, Inc.

For a complete listing of all Board member disclosures, including items unrelated to this agenda item, please see the Transparency section on the Board of Regents website: <u>http://www.regents.iowa.gov/transparency/transparency.htm</u>

Money Market Mutual Funds – Various investment programs of SUI, ISU, and UNI contain allocations to money market mutual funds (MMMF). Having multiple money market options from which to choose provides flexibility; the universities use these funds at their discretion.

The Board approved MMMF options at its February 2013 meeting. Once Board approval is granted, MMMF may be used by all Regent institutions.

Below are the Board-approved money market mutual funds. No changes are proposed.

Fund Name	Ticker
Prime	
BlackRock TempCash	TMCXX
BlackRock TempFund	TMPXX
Dreyfus Cash Management	DICXX
Federated Prime Obligations Fund	POIXX
Federated Prime Value Obligations Fund	PVOXX
JP Morgan Prime Money Market Fund	CJPXX
SSGA Institutional Liquid Reserves Fund	SSIXX
Vanguard Prime Money Market Fund	VMRXX
Wells Fargo Heritage Money Market Fund	SHIXX
Wells Fargo Heritage Money Market Fund	WFJXX
Wells Fargo Cash Investment Money Market Fund	SHIXX
Wells Fargo Cash Investment Money Market Fund	WFIXX
Wells Fargo Cash Investment Money Market Fund	WFQXX
Western Asset Institutional Liquid Reserves	CILXX
Government	
BlackRock FedFund	TFDXX
Dreyfus Government Cash Management	DGCXX
Dreyfus Government Prime Cash Management	DIPXX
Federated Government Obligations Fund	GOIXX
JP Morgan U.S. Govt Money Market Fund	OGVXX
SSGA Institutional U.S. Govt Money Market Fund	GVMXX
Wells Fargo Government Money Market Fund	GVIXX
Western Asset Institutional Government Reserves	INGXX
Treasury	
BlackRock T-Fund	TSTXX
Dreyfus Treasury Prime Cash Management	DIRXX
Dreyfus Treasury & Agency Cash Management	DTRXX
Federated Treasury Obligations Fund	TOIXX
JP Morgan 100% U.S. Treasury Money Market Fund	CJTXX
SSGA Institutional Treasury Money Market Fund	TRIXX
Wells Fargo Treasury Plus Money Market Fund	PISXX
Western Asset Institutional U.S. Treasury Reserves	CIIXX