

Contact: Patrice Sayre

**PROFESSIONAL SERVICES RECOMMENDATION**

**Action Requested:** Recommend that the Board:

- ♦ Approve the selection of the consultant for the Efficiency and Transformation Review study. A finalist will be recommended to the Board at the meeting as interviews are in progress at the writing of this memo.
- ♦ Authorize the Executive Director to execute the consulting services contract on behalf of the Board.

**Executive Summary:** At the September 12, 2012 Board meeting, the Board of Regents discussed the efficiency and productivity of Iowa's public universities. Acknowledging that the universities had been asked on several occasions to develop initiatives to save resources, find new efficiencies, and search out collaborations, the Regents felt it was time to take these efforts to the next level by calling upon the expertise of an outside consultant. The focus would be to study the three public universities as separate entities, and as an operating system. To that end, a Regent committee was appointed to study the issue and set the scope for an Efficiency and Transformation Review study.

In accordance with the Board Policy Manual Chapter 7.06, competitive selection for goods and services that are expected to exceed \$25,000 require written bids. In December 2013, a Request for Proposal (RFP) for consulting services was distributed. Ten proposals were received. In accordance with the established competitive process, a selection committee chaired by Regent Larry McKibben, and consisting of Regent Milt Dakovich, Executive Director Bob Donley, supported by President Bruce Rastetter and President Pro Tem Katie Mulholland reviewed the proposals and selected four finalist firms. They were joined by an advisory group – University of Iowa Chief of Staff and VP of External Relations Mark Braun, Iowa State University Associate VP Miles Lackey, University of Northern Iowa Director of Business Operations Kelly Flege, and BOR Chief Business Officer Patrice Sayre.

Based on information in the proposals, interviews, qualifications, organizational structure, institutional personnel and capability of the firms, the selection committee will recommend a firm to the Board.

If this consulting firm is approved by the Board of Regents, the Executive Director will be authorized to negotiate a contract with the firm.

**Background:** The Board of Regents' Purchasing Policy may be found in Chapter 7.06 of the Policy Manual (<http://www.regents.iowa.gov/Policies/Chapter%207/Chapter%207.pdf>)